



CAM Recovery in EBS Property Manager

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Agenda

- Definition and Overview
- New Module Setups
- Additional Setups for Properties and Leases
- Expense Map, Expense Class, Area Class
- Recovery Agreement Types
- Recovery Agreement Create
- Running the Process





Definition and Overview





CAM Recovery

- Ability to reconcile CAM expenses paid vs. CAM expenses billed
 - CAM
 - Insurance
 - Taxes
 - (Any other type)
- Compares expenses billed in Property to GL account totals (from all sources) and creates payment term to bill/credit for the variance





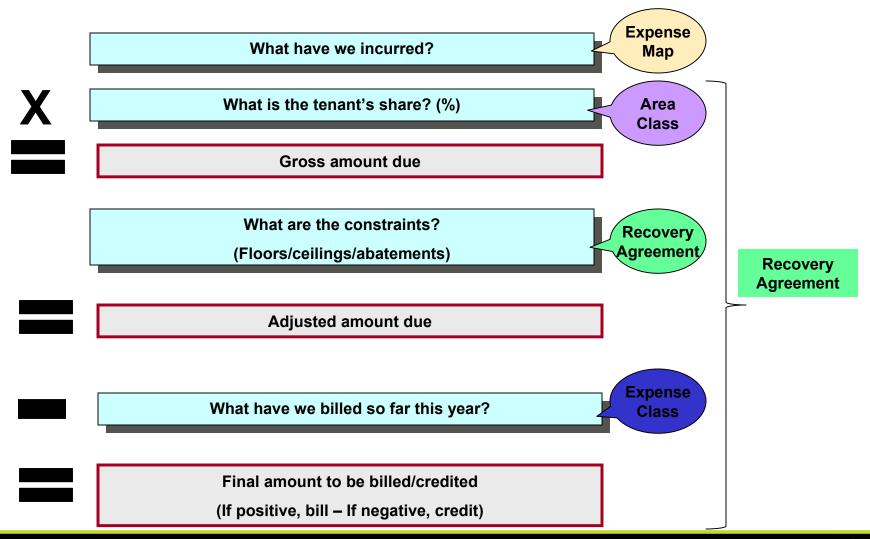
Generic CAM Calculation

	What have we incurred?
X	What is the tenant's share? (%)
	Gross amount due
	What are the constraints? (Floors/ceilings/abatements)
	(i loors/cellings/abatements)
	Adjusted amount due
	What have we billed so far this year?
	Final amount to be billed/credited
	(If positive, bill – If negative, credit)





Generic CAM Calculation







- Recovery Type usability of a particular space by type of tenant
 - Ex. Food Court, Kiosk, General
- Space Standard classification of location used in recovery process
 - Ex. Internal, External, Office, General





- Constraint defined boundary of Amount Due
 - Used in Recovery Agreement
 - Minimum/Maximum Prorata Share amount
 - Minimum/Maximum Rate (cost per area)
 - Floor and Ceiling
 - % Over Prior Year Amount (Cap)
 - % Over Prior Year Cap
 - Also known as
 - Compound increase over first actual amount
 - Cumulative cap
 - To/from date for each constraint





- Constraint (continued)
 - Within same to/from date
 - Minimum and Maximum for both amount and rate
 - Requires different to/from date
 - Percentage Over Prior Year Actual and Percentage Over Prior Year Cap
 - Either Percentage Over Prior Year Actual or Percentage Over Prior Year Cap with Minimum/Maximum Amount/Rate





- Abatement
 - Reduction in Amount Due usually due to extraordinary event
 - Per Billing Type/Purpose
 - Enter Calculation Method, Abatement Type, Amount, Effective Dates





- Multiple %
 - Allows increase/reduction for specific line
 - Typically used in Food Courts
 - If unknown or not desired, enter 100





Contributor

- Tenant whose area or prorata share of expenses, or both, is excluded from the calculation of total gross leasable area or total expenses for all other tenants in an area class
- Combination of Recovery Space Standard and Recovery Type



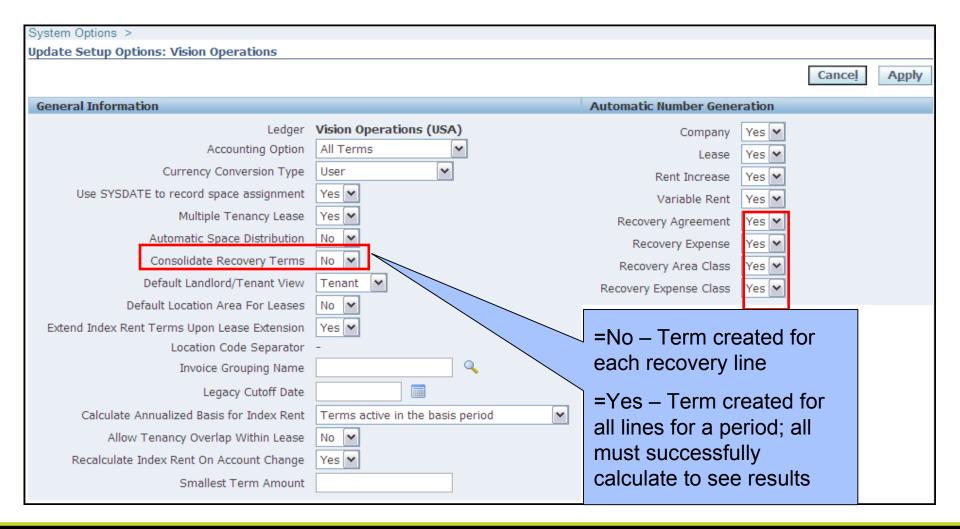


New Module Setups





System (ex-Profile) Options







Lookup Codes

- Recovery Agreement Abatement Types
 - PN_REC_ABAT_TYPE
 - Seeded values: Re-Location
 - Added: Service Interruption
- Recovery Type
 - PN_RECOVERY_TYPE
 - Seeded values: Food Court, Freestanding, Kiosk, Major, Pad, Specialty, General
- Recovery Space Standard Type
 - PN_RECOVERY_SPACE_STD_TYPE
 - Seeded values: Exterior, Interior, General
 - Added: Tower, Office, Factory, Roof





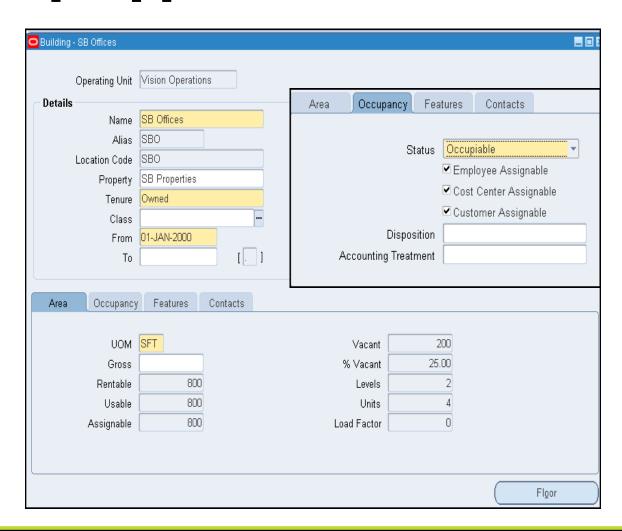
Additional Setups For Properties and Leases





Location Setup Applicable Fields

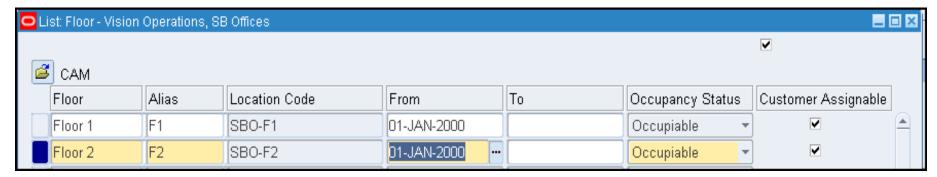
- Building / Land
 - Property
 - Other required
 Fields are
 defaulted with
 required or
 acceptable values
 - UOM
 - Gross
 - Blank is OK
 - Status Occupiable
 - Customer Assignable







Location Setup Applicable Fields



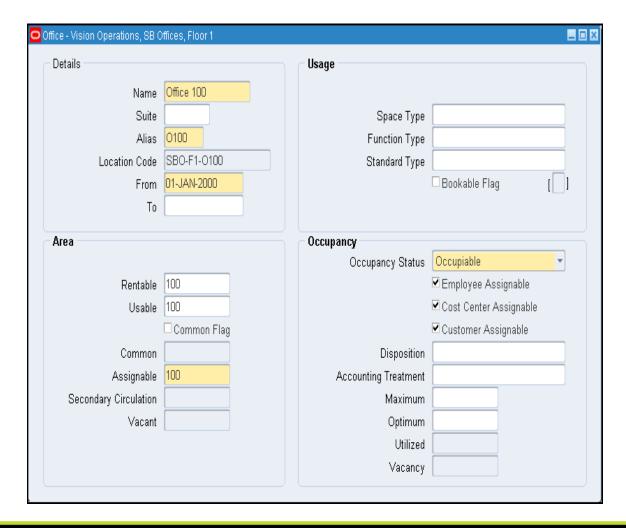
- Floor / Parcel
 - Occupancy Status and Customer Assignable automatically default with required values





Location Setup Applicable Fields

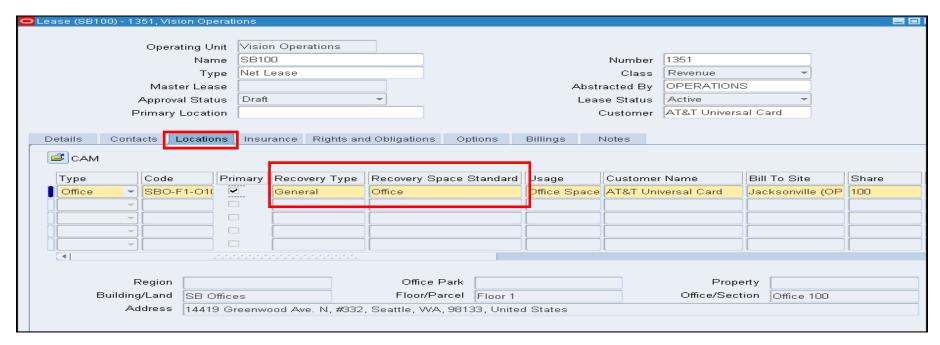
- Office / Section
 - Occupiable and Customer
 Assignable default in
 - Rentable, Usable,
 Assignable
 cannot be zero
 - Set to amount to be used in CAM calculation







Lease Setup Applicable Fields



- Clicking Primary makes these fields required
- Enter Appropriate Type and Standard, Customer Name, Bill To Site





Billing Term Setup Applicable Fields

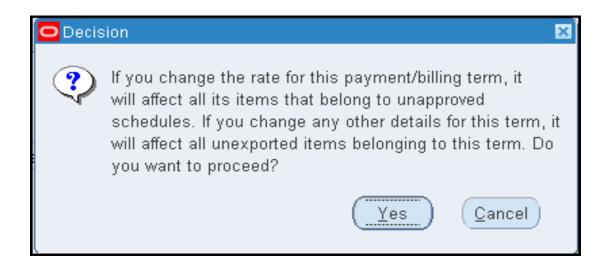


- Purpose matches to Expense Type (Expense Map)
- If Area = 0, cannot use any method requiring Area Class
- MUST specify Location
- Recoverable Flag must be checked to be included
 - Not an available field on the Term Details page





Billing Term Setup Applicable Fields



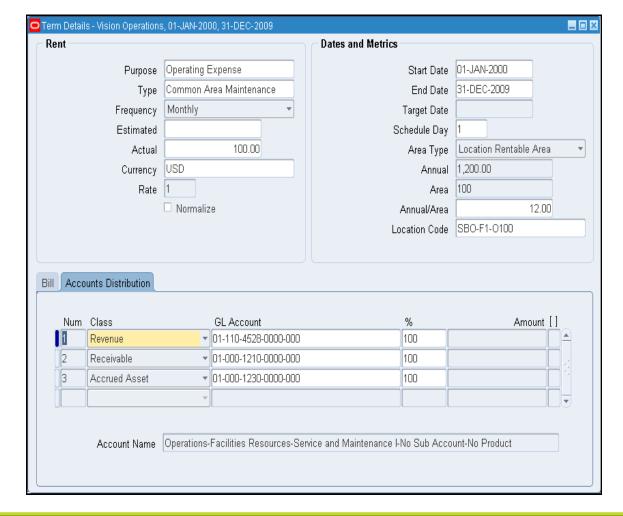
- Message appears if click 'Recoverable' on Finalized lease when saving record
- Despite this message, clicking this flag makes recovery available for any period covered by the term dates





Billing Term Setup Applicable Fields

 Amount Billed to "Revenue" GL Account will be compared to Balance in GL Account in Expense Map







Expense Map Expense Class Area Class





Purpose of Each Entity

Expense Map

 Maps GL balances to a billing purpose, for each Property or Property/Location

Expense Class

- Which tenants pay which types of expenses?
- Marries the billing term with the reimbursement type

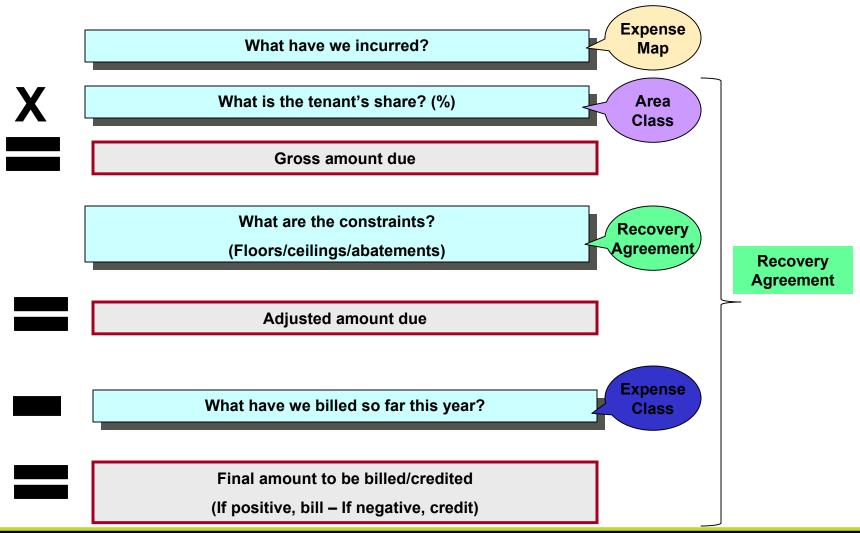
Area Class

- Determines which tenants at the Property will be participating in CAM
 - How many entities are splitting the cost?
 - Prorates if tenant wasn't active during the entire CAM period





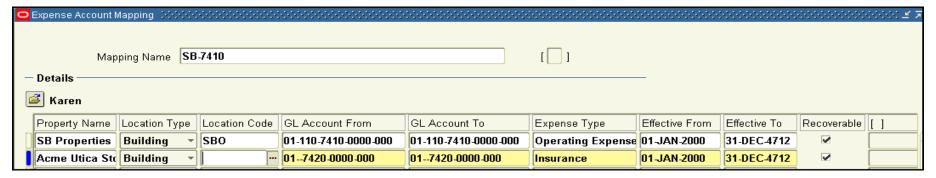
Generic CAM Calculation







Expense Map

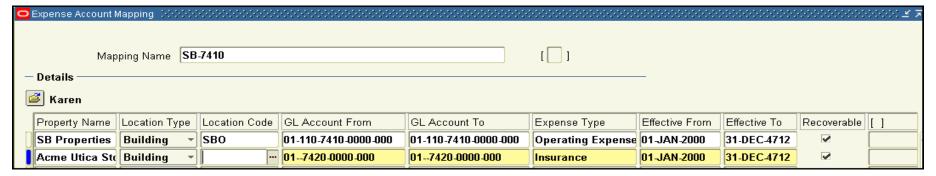


- Release 11i may not be on menu
 - Function: Expense Accounts Mapping
- Release 12 part of Setup Menu





Expense Map



- Determines Actual Expenses to compare to
- Required Parameter for 'Extract Expenses from GL'
 - Mapping can be comprehensive covering all or multiple expense classes or specific to expense class
- Expense Type equates to Billing Purpose
- Use 31-Dec-4712 to make map effective-to date "forever"





Expense Map



- Do not have to specify both Property and Location, but must specify at least one (or when Populate Expense Map is run, it errors)
- Specify level of detail that matches accounting
 - Example: If Property contains multiple locations and accounting only applies to one, specify location also

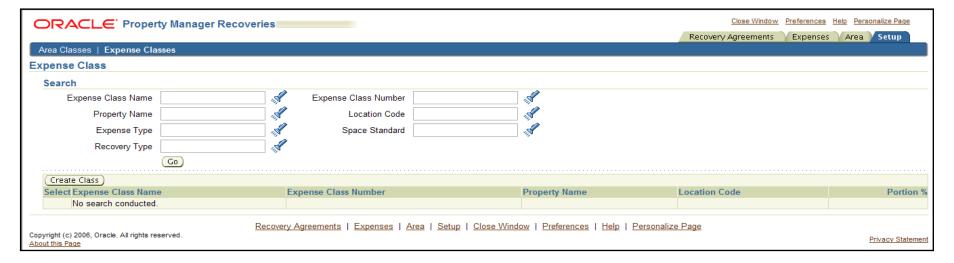




- Determines Billed Expenses to compare to
- Level of Detail for Expense Type and Property and Location Code should match Expense Map
- Space Standard and Recovery Type determine which Billings included (can use this when multiple area classes exist for a property)







- Leases and Documents | Recovery | Recovery Agreement Landlord
 - Setup tab
 - Expense Classes sub-tab
- Enter criteria to search for existing, or click 'Create Class'



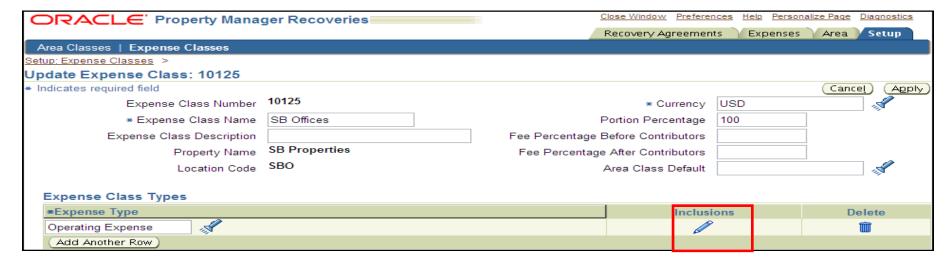




- Enter Name and Description
- Enter Property Name and Building to match Lease Terms
 - Right now requires Property
- Click 'Add Another Row' to add Expense Class Types
- DON'T click Apply will have to re-query record



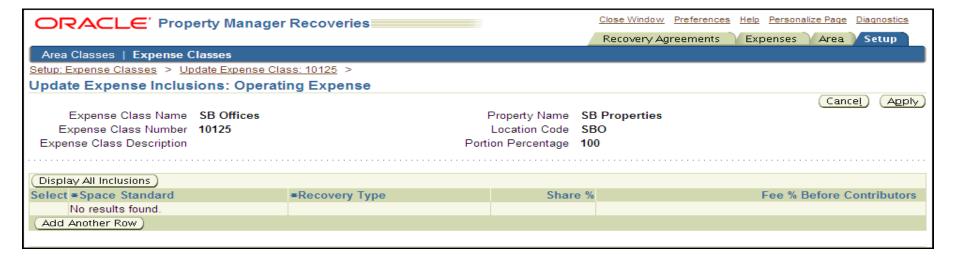




- Enter desired Expense Types
 - Remember Expense Type must match Billing Purpose
- Click the Inclusions icon



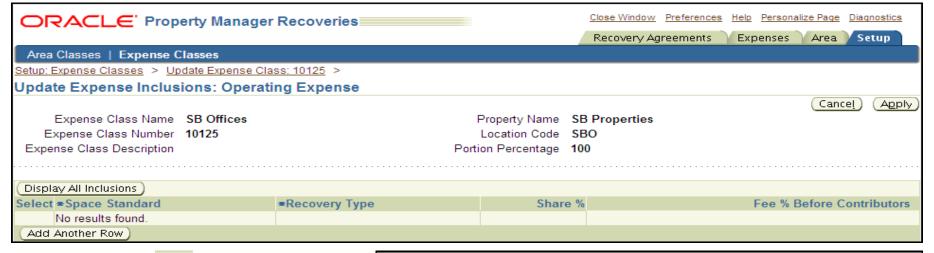




- Click 'Add Another Row' to select specific combinations
- Click 'Display All Inclusions' to select all combinations

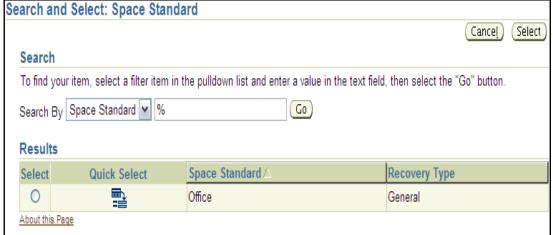






Clicking next to

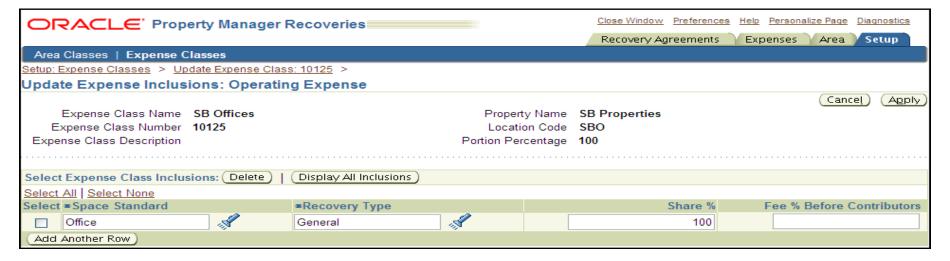
 'Space Standard' or
 'Recovery Type' will yield
 LOV of combinations that exist for billings that match location and expense type







Expense Class



- Can adjust share depending on terms of lease
- Click Apply to save

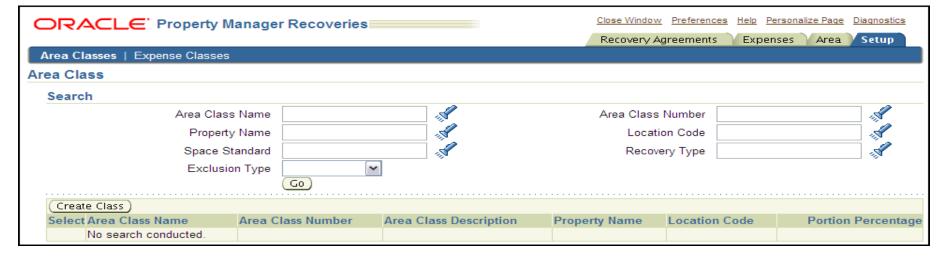




- Determines which tenants at the Property will be participating in CAM
- Level of Detail for Property and Location Code should match Expense Map
- Space Standard and Recovery Type determine which Tenants area and/or expenses are excluded



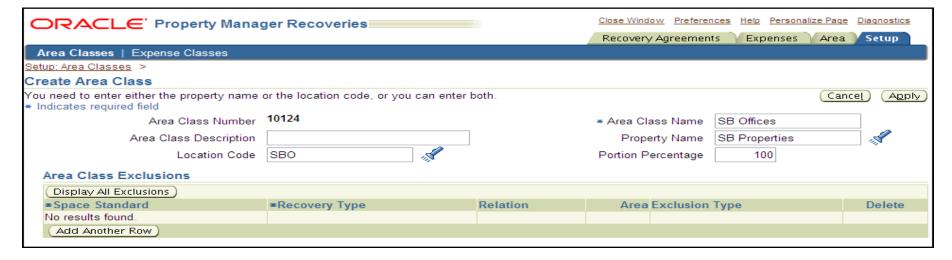




- Leases and Documents | Recovery | Recovery Agreement Landlord
 - Setup tab
 - Area Classes sub-tab
- Enter criteria to search for existing, or click 'Create Class'



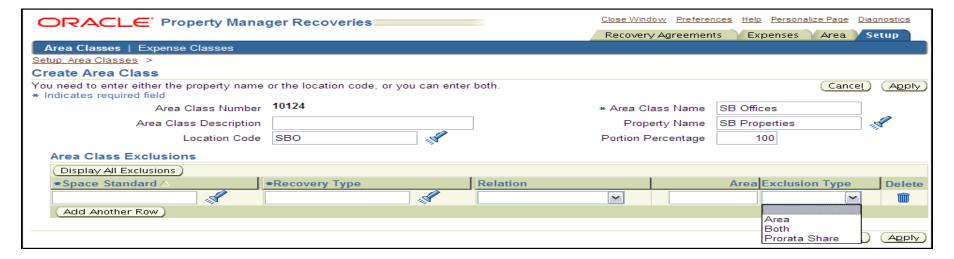




- Enter Name and Description
- Enter Property Name and Building to match Lease Terms
 - Right now requires Property
- Click 'Add Another Row' to add Area Class Exclusions
- DON'T click Apply will have to re-query record







- Combinations entered here will either
 - exclude the area from "total area" –
 - Exclude the expenses from the "total expenses"
 - Exclude both
- Tenants thus excluded are Contributors





Recovery Agreement Methods





Methods – Prorata Share

- Based On
 - Total Expenses (Expense Classes)
 - Total Area (From Location)
 - (Optional) Multiple %
 - Tenant's Recoverable Area (Area Classes)
 - (Optional) Constraints and Abatements
 - Occupancy % (Occupancy Dates)
- Formula
 - ((Tenant's Recoverable Area * Occupancy %) / Total Area) * (Total Expenses) * (Multiple %)





Methods – Prorata Share

- Special Requirements
 - Offices (only place to enter assignable)
 - Assignable space per Office
- Data Required (not already entered)
 - Area Classes
 - (Optional) Constraints and Abatements
 - Expense Classes
 - Offices (including assignable space)
 - (Optional) Multiple %
 - Agreements





Methods – Fixed Rate

- Based On
 - Fixed \$ per area amount
 - Tenant Recoverable Area
 - (Optional) Constraints and Abatements
 - Occupancy % (Occupancy Dates)
 - (Optional) Multiple %
- Formula
 - Fixed Rate * Tenant's Recoverable Area * Occupancy %* Multiple %





Methods – Fixed Rate

- Note: Does not pull actual expenses paid
- Special Requirements
 - Tenant Recoverable Area is manually entered as are Constraints and Abatements
- Data Required (not already entered)
 - Tenant Recoverable Area
 - (Optional) Constraints and Abatements
 - (Optional) Multiple %
 - Agreements





Methods – Fixed Amount

- Based On
 - Fixed Amount
 - (Optional) Constraints and Abatements
- Formula
 - Fixed Amount
- Special Requirements
 - None
- Note: No different than entering and keeping current the CAM billing terms





Methods – Fixed Amount

- Data Required (not already entered)
 - Agreements
 - Fixed Amount (each agreement)
 - (Optional) Constraints and Abatements





Methods – Fixed Percentage

- Based On
 - Expense Classes
 - Manually entered %
- Formula
 - Total Expense * Fixed %
- Restrictions
 - No constraints or abatements allowed





Methods – Fixed Percentage

- Data Required (not already entered)
 - Agreements
 - Expense Classes
 - Fixed % (each tenant on each agreement)



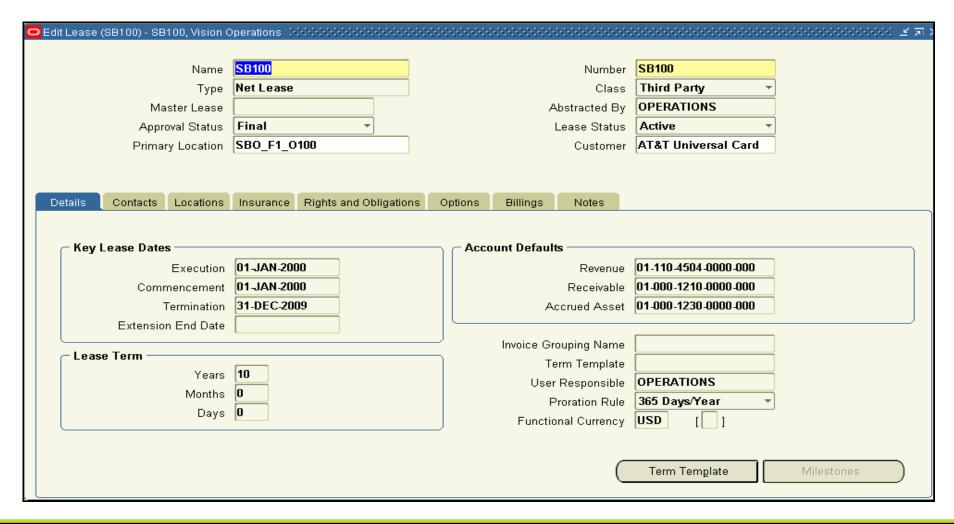


Recovery Agreement Example Leases, Locations, Billings





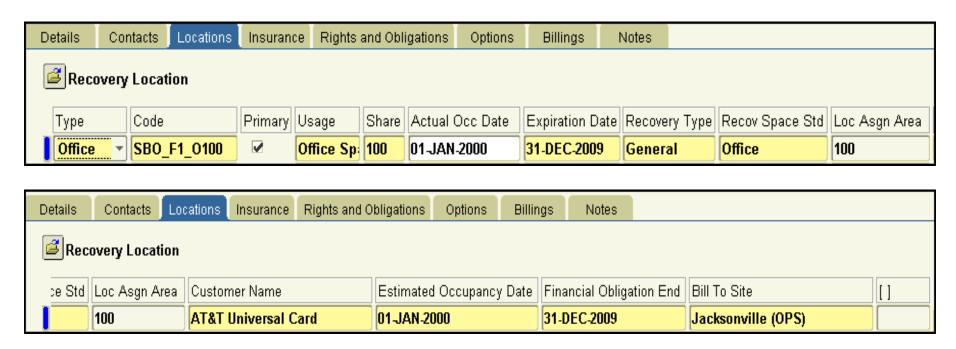
Sample Leases - Lease







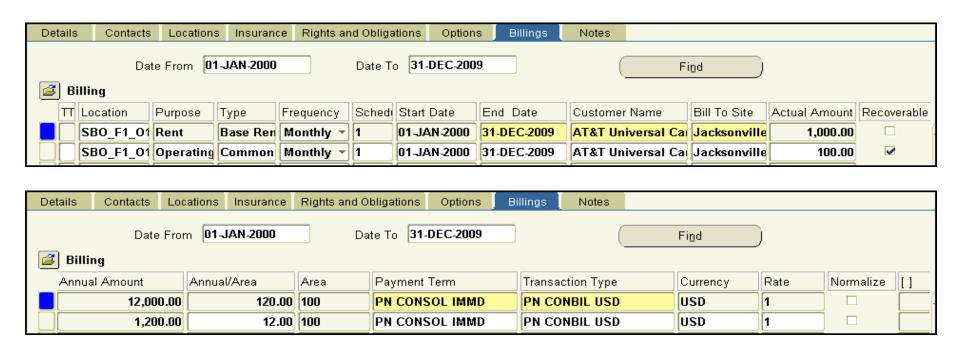
Sample Leases – Location







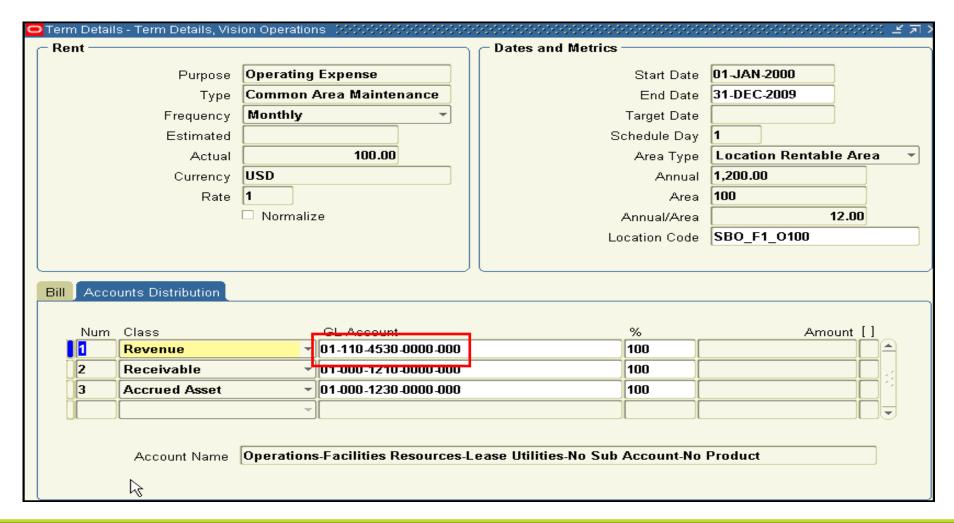
Sample Leases – Billings







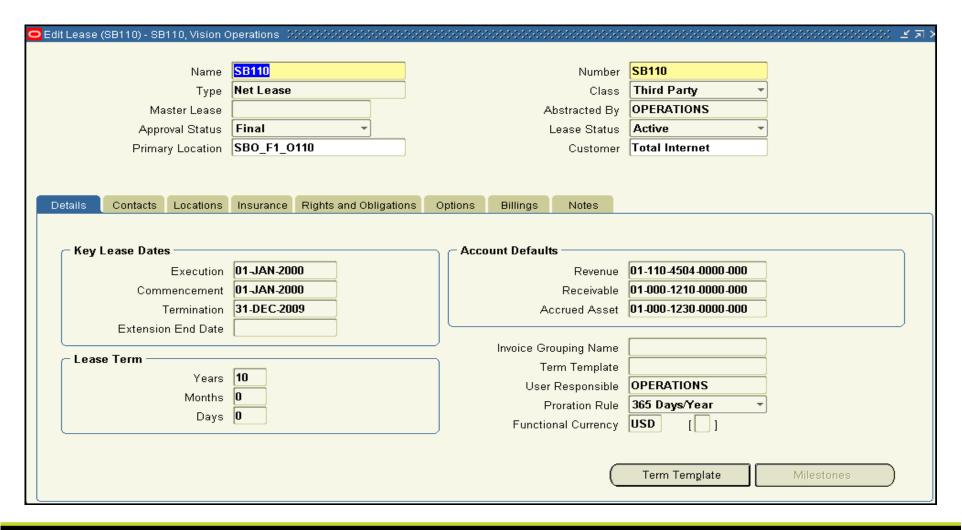
Sample Leases - Billing Accounting







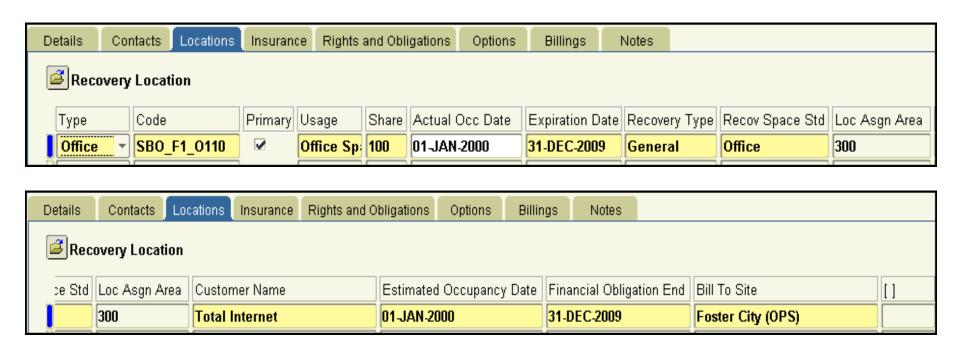
Sample Leases - Lease







Sample Leases – Location







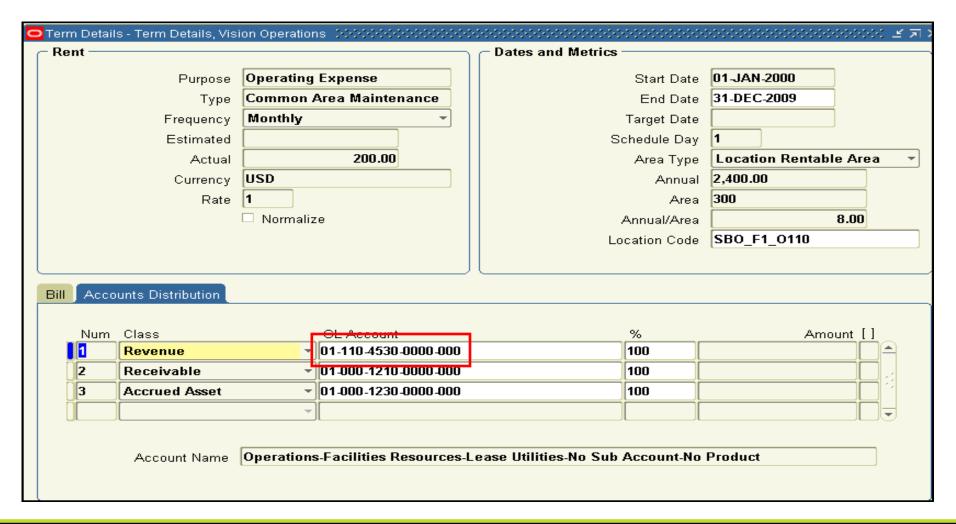
Sample Leases – Billings







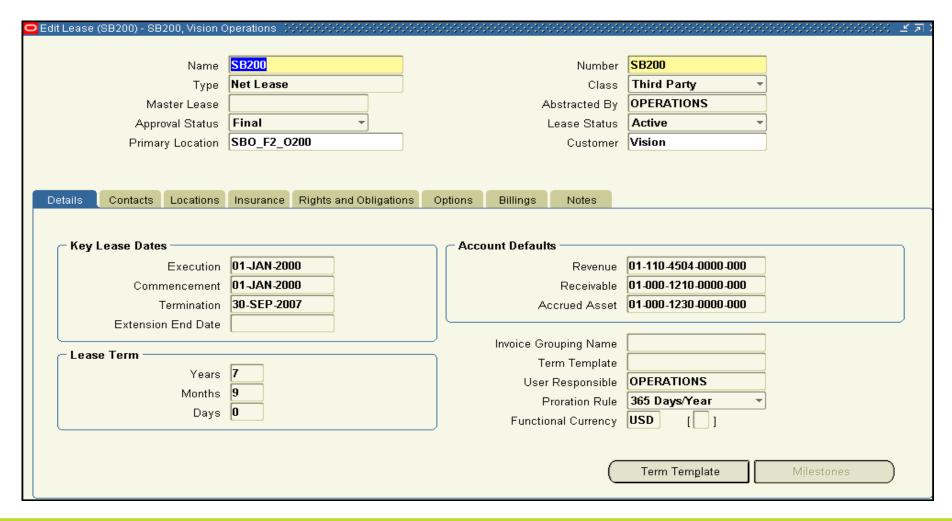
Sample Leases - Billing Accounting







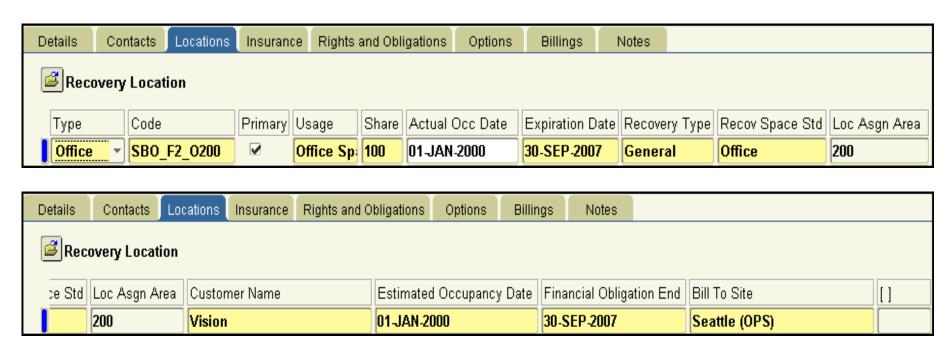
Sample Leases - Lease







Sample Leases – Location





18,000.00

1,440.00



Sample Leases – Billings



PN CONSOL IMMD

PN CONSOL IMMD

USD

USD

90.00 200

7.20 200

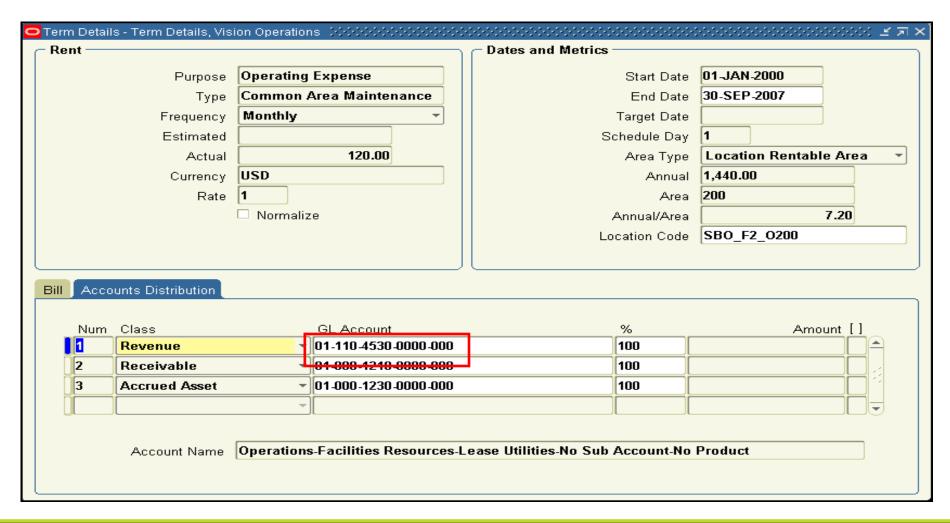
PN CONBIL USD

PN CONBIL USD





Sample Leases - Billing Accounting







Recovery Agreement Create







- Leases and Documents | Recovery | Recovery Agreement Landlord
- Query Existing or click 'Create Agreement'



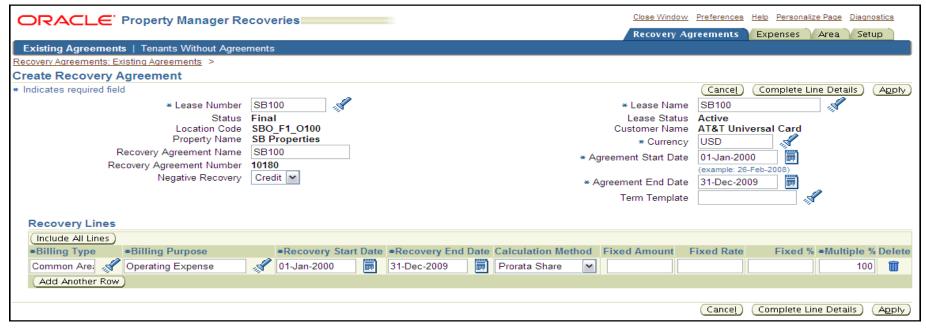




- Lease Name/Number required
- Fills in all fields except Recovery Agreement Name



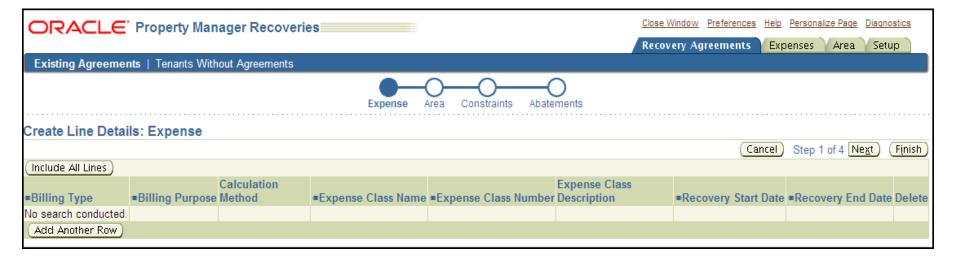




- Click 'Include All Lines' to pull all lines w/ Recovery Flag checked
- Calculation Method defaults to Prorata Share
- Click 'Complete Line Details' to continue



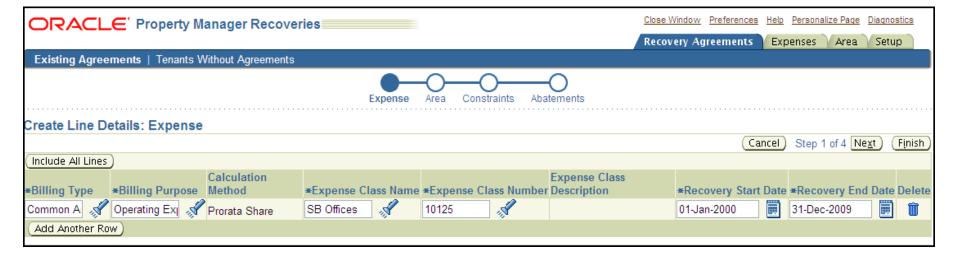




Click 'Include All Lines'



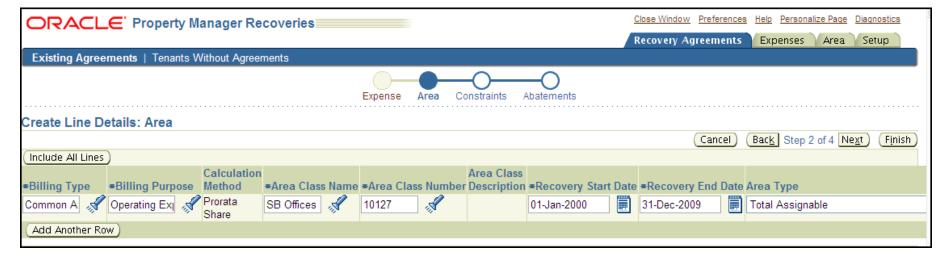




- Select Expense Class (by Name or Number)
- Click Next



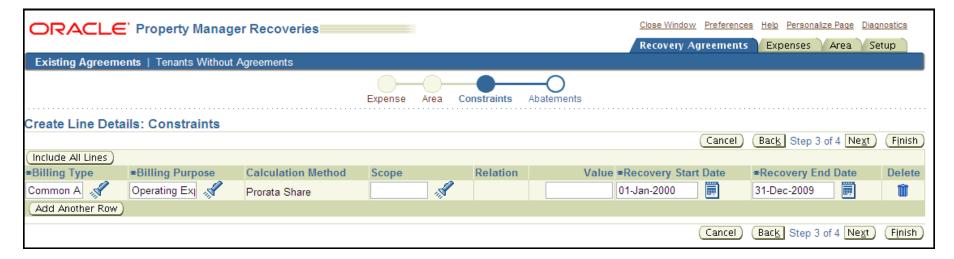




- Select Area Class (if type supports it) (by Name or Number)
- Click Next







- If want to enter constraints, click either 'Include All Lines' or 'Add Another Row' (and then select type)
- Select Scope & Relation, Enter Value



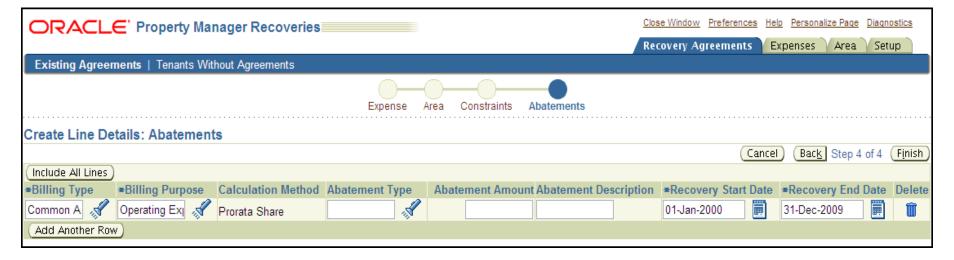








Enter Agreement



- If want to enter Abatements, click either 'Include All Lines' or 'Add Another Row' (and then select type)
- Select Abatement Type, Enter Abatement Amount and (optional) Abatement Description





Enter Agreement

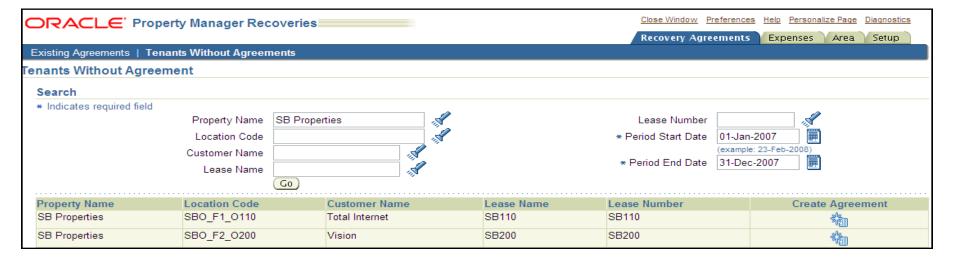


Choices from the Lookup Type





Tenants w/o Agreements



- Enter Start/End Dates and other desired criteria
- Tenants w/o an agreement are listed
- Click 'Create Agreement' to add agreement
- Easier than starting from scratch
- Remember to fill in Agreement Name





Running the Process





Timings and Limitations

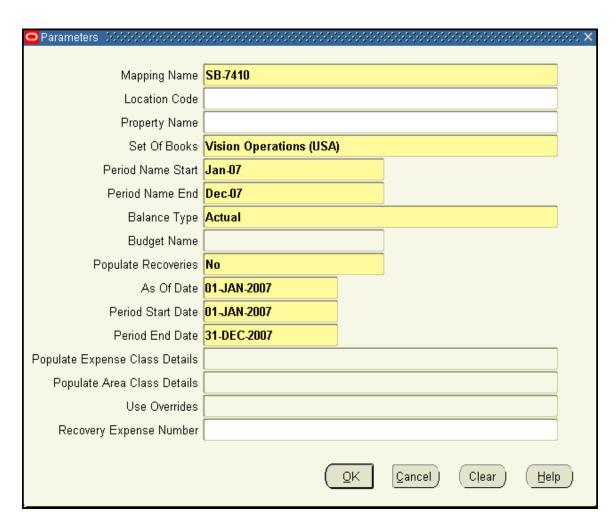
- Assumes expenses posted in GL
- Assumes billings approved and exported (does not have to be invoiced)
- Creates reconciliation term
- Does not adjust existing terms or create additional periodic terms
- Does not produce a reconciliation report
 - Details available via screen





Extract Expenses from GL

- Concurrent Program
- Can extract actual or budget
- Populate Recoveries
 - If say No, have to run this process separately
 - If say Yes, must specify
 - Location Code or Property Name
 - 3 parameters below 'Period End Date'







Extract Expenses from GL

- As Of Date
 - All leases effective that date will be included
 - Same as Period Start Date – leases ending before Period End Date are prorated
 - Same as Period End Date – leases ending before Period End Date are excluded

■ Parameters (A)	\diamond
Mapping Name	SB-7410
Location Code	
Property Name	
Set Of Books	Vision Operations (USA)
Period Name Start	Jan-07
Period Name End	Dec-07
Balance Type	Actual
Budget Name	
Populate Recoveries	No
As Of Date	01-JAN-2007
Period Start Date	01-JAN-2007
Period End Date	31-DEC-2007
Populate Expense Class Details	
Populate Area Class Details	
Use Overrides	
Recovery Expense Number	
	QK Cancel Clear Help





Extract Expenses from GL - Log

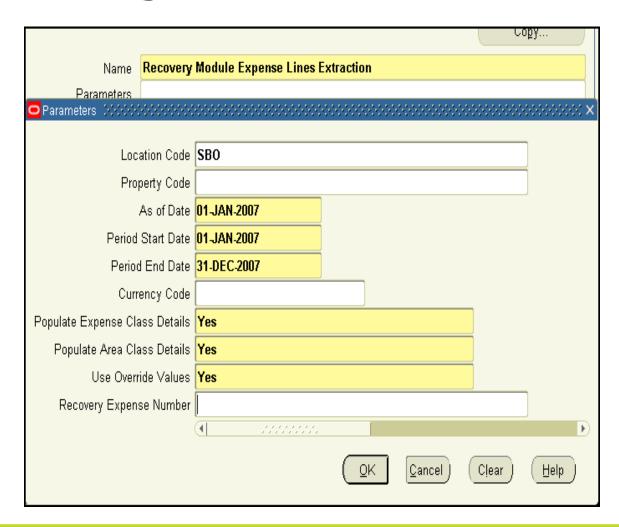
- Log lists total combinations and total \$ for each combination
- Results stored in PN_REC_EXP_ITF

EXPENSE_LIN	E_DTL_ID	PROPERTY_ID	LOCATION_ID	EXPENSE_	TYPE_CODE	EXPE	NSE_ACCOUNT_ID	ACCOUNT.	_DESCRIPTION	ACTUAL_A	TNUOMA
		304	3009	OPEX			13083	3			46000
FROM_DATE	TO_DATE	TRANSFER_	FLAG MODE_F	LAG LAST	_UPDATE_DA	TE L	LAST_UPDATED_BY	CREATIO	N_DATE	CREATED_E	Υ





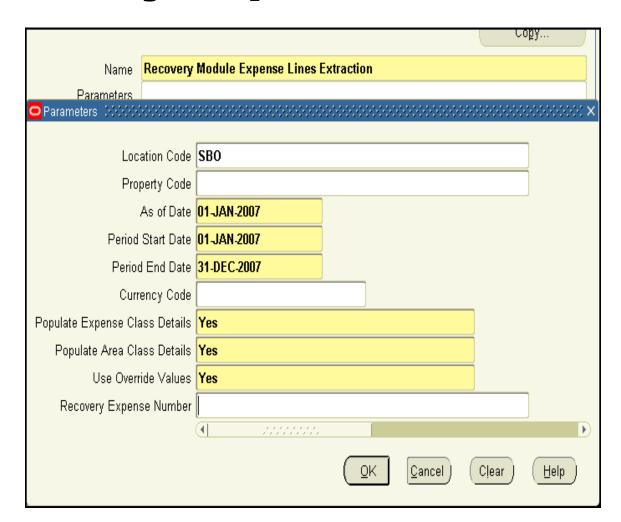
- Must Specify Location or Property (or both)
- As of Date used to calculate total area for area class
 - Must match date used in 'Extract Expenses From GL'
- Period Start Date,
 Period End Date
 - Must match dates used in 'Extract Expenses From GL'







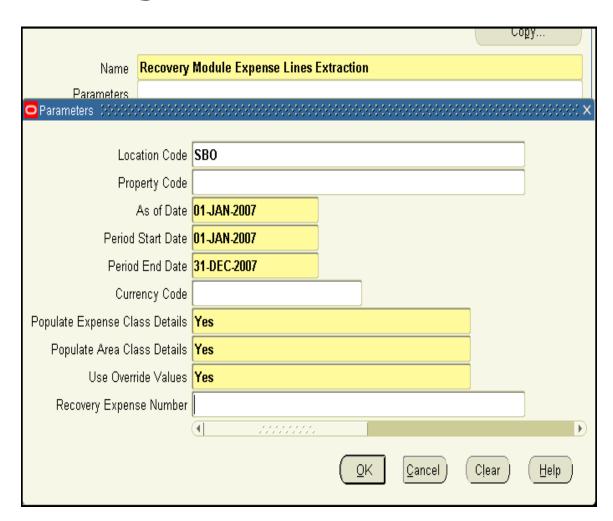
- Currency Code used to match to non-SOB currencies
- Populate
 Expense / Area
 Class Details
 - Say Yes unless
 wish to further
 allocate expenses
 before populating
 classes







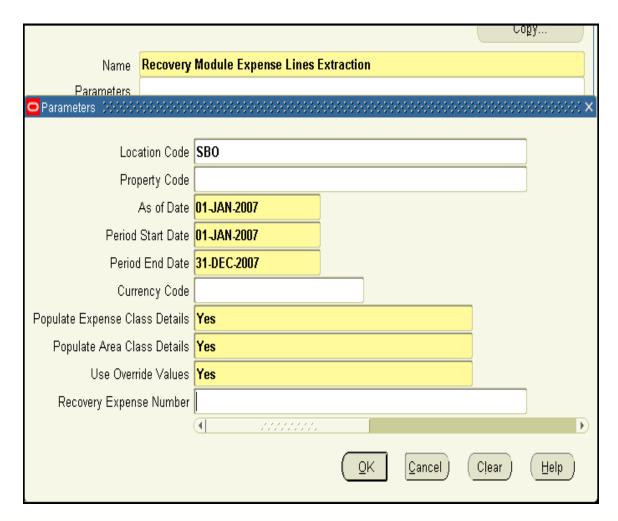
- Use Override –
 determines
 whether overrides
 made are kept or
 removed if re extraction or
 whether overrides
 utilized from
 previous period
 - If no prior periods,
 value is ignored







Recovery
 Expense Number
 – if System
 Option "Recovery
 Expense" = No,
 mandatory, else
 number entered
 when saved







- Resulting Report shows extract was successful
- Recovery Expense Line ID can be used to query results

```
Running Expense Lines extraction.

Location ID : 3009
Property ID : 304
Period Start Date : 01-JAN-07
Period End Date : 31-DEC-07
As of Date : 01-JAN-07
Currency Code : USD
Recovery Expense Number :
Keep Override : Y
```

```
Recovery Expense Lines
Total records processed : 1
Number of records successful : 1
Number of records failed : 0
```

```
Running Expense Class Detail extraction.

Expense Class ID : 10125

Recovery Expense Line ID: 10182

Period Start Date : 2007/01/01 00:00:00

Period End Date : 2007/12/31 00:00:00

As of Date : 2007/01/01 00:00:00

Keep Override : Y

Expense Class Details

Total records processed : 1

Number of records successful : 1

Number of records failed : 0
```





- Resulting Report shows extract was successful
- Area Class ID can be used to query results (= Area Class Number)

```
Running Expense Lines extraction.

Location ID : 3009
Property ID : 304
Period Start Date : 01-JAN-07
Period End Date : 31-DEC-07
As of Date : 01-JAN-07
Currency Code : USD
Recovery Expense Number :
Keep Override : Y
```

```
Recovery Expense Lines
Total records processed : 1
Number of records successful : 1
Number of records failed : 0
```

```
Running Area Class Detail extraction.

Area Class ID : 10127

Period Start Date : 2007/01/01 00:00:00

Period End Date : 2007/12/31 00:00:00

As of Date : 2007/01/01 00:00:00

Keep Override : Y

Area Class Details

Total records processed : 1

Number of records successful : 1

Number of records failed : 0
```





View Results - Expenses



- Leases and Documents | Recovery | Recovery Agreement Landlord
 - Expenses Tab
 - · Query any field, click Go
 - If query by Location/Property, tries to show all for that property so dates and Recovery Expense Number not displayed





View Results - Expenses

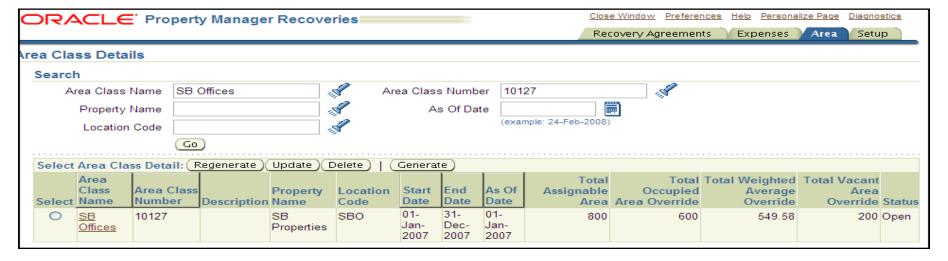


- Clicking link in column Recovery Expense Number shows accounting combinations and Expense Types
 - Make sure Recoverable Flag checked
- Can click Update button and change any/all fields and add additional rows





View Results - Area

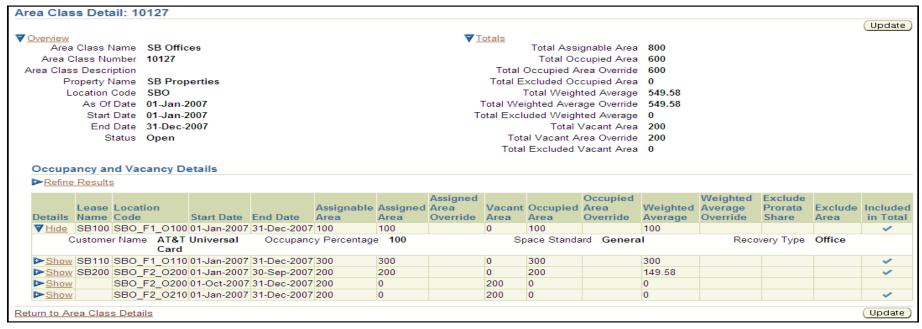


- Leases and Documents | Recovery | Recovery Agreement Landlord
 - Area Tab
 - · Query any field, click Go





View Results - Area

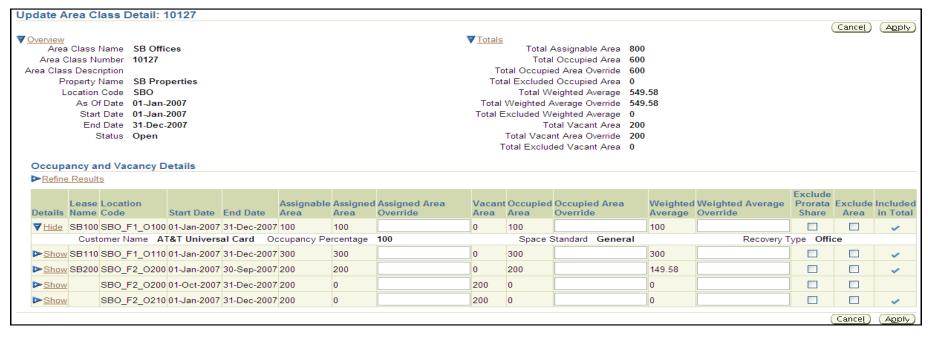


- Clicking 'Select' beside a row, then 'Update' button (or clicking the link under 'Area Class Name' shows Leases and area
 - Note SB200 is prorated based on days after Jan 1
 - If 'As Of' date had been 31-DEC-2007, this row would be missing
- Click 'Show' button to see Location Assignment Details





View Results - Area



- Exclude Area removes Denominator Total
- Exclude Prorata Share removes Location from Nominator



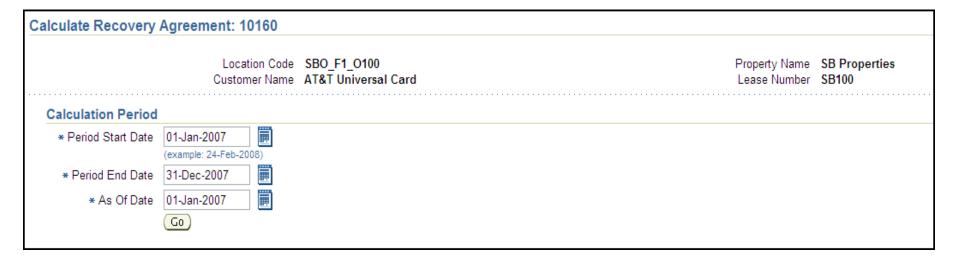




- Leases and Documents | Recovery | Recovery Agreement Landlord
 - Recovery Agreement tab
- Query Agreement
- Click the Select Button
- Click Calculate Button



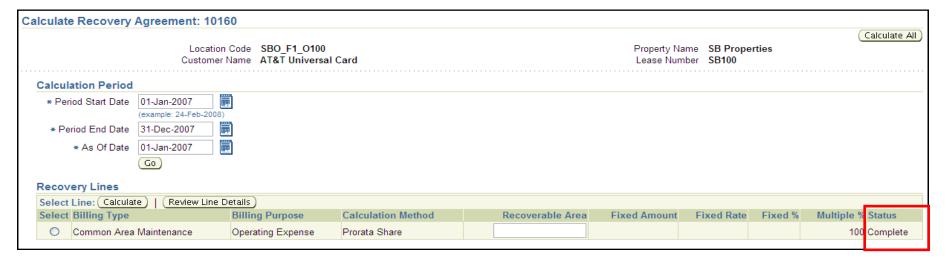




- Calculation is date sensitive
 - Period can be one year or less
 - Expense Class Date must match all three dates
 - Area Class Date must match all three dates
- Enter Dates and Click Go







- Recoverable Area is ignored except for Fixed Rate
- Status indicates Expense Class matching dates was found
- Click 'Select' then 'Calculate', or click 'Go'





Status Codes

- Open cannot find area and/or expense class details matching dates – recovery cannot be calculated
- Complete all required details to do calculation are present
- Processing system is calculating the recovery
- Error failure occurred during calculation







- Initiated Concurrent Process
- Confirmation shows process successful
 - Status Complete
 - Now states 'Re-Calculate' and dates are fixed
- To approve resulting term, click 'Return to Recovery Agreements'





Approve Term



Click 'Select' button, then 'Review Terms' button





Approve Term

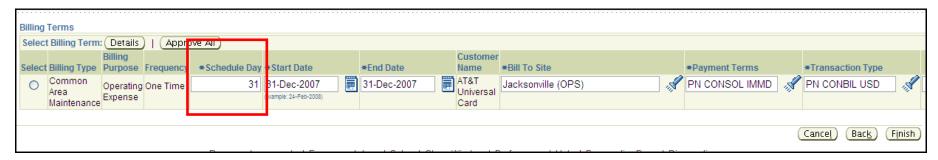


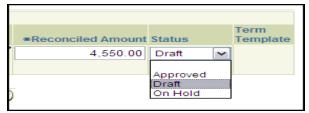
- Shows calculation results
- Click 'Show' for more details, or 'Continue' to get to approval page





Approve Term





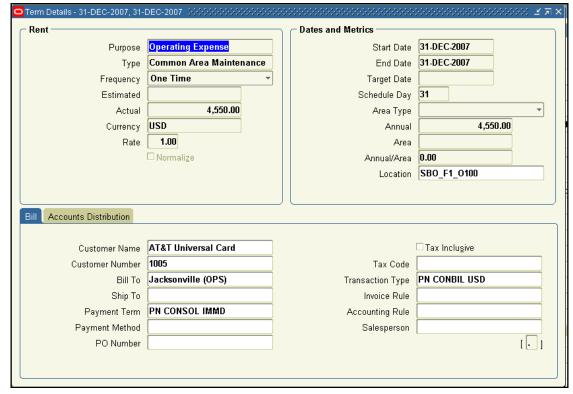
- Ensure Schedule Day < 29 (1-28)
- Change status to Approved
- Update other fields as appropriate
 - Click 'Details' to change accounting or other term details
- Click Finish starts 'Schedules and Items'





Schedule Added, Ready to Authorize









Partial Year Results

Recover	Recovery Period Summary										
Currenc	Currency = US Dollars										
Details	Billing Type	Billing Purpose	Status	Budget Cost Per Area	_	ata are	Actual Cost Per Area		Billed Cost Per Area	Billed Recovery	Reconciled Amount
*	Common Area Maintenance	Operating Expense	COMPLETE	0.00	0	.00	57.50	8,600.85	7.22	1,080.00	7,520.85
Total Area 800 Total Actual Expense 46,000.00 Recoverable Area 200					al Recovery ined Actual batements trata Share d Recovery ed Amount	0.00 8,600 1,080	85 85 00	Bud Bud Ti	Budget Expens get Prorata Sha get Cost Per Are enancy Start Da enancy End Da	re 0.00 ea 0.00 te 01-Jan-20	
				Total	0	.00		8,600.85		1,080.00	7,520.85

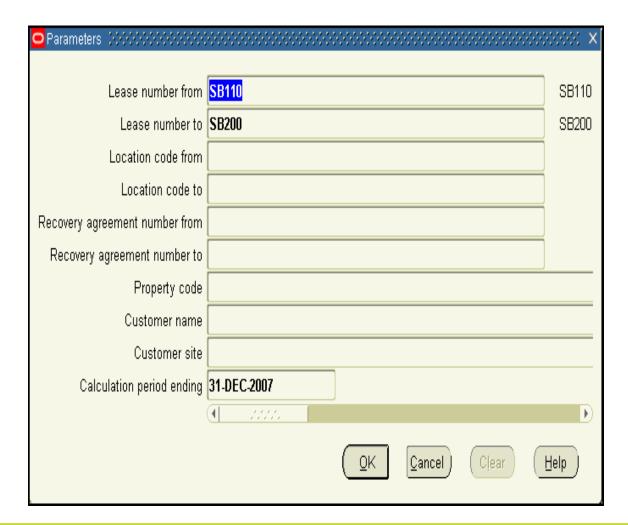
- Occupancy Percentage based on Tenancy End Date
- Actual Prorata Share = 46000*(200/800)*.7479





Program – Calculate Recovery

- s/b 'Re-calculate'
 - Only works if record exists in pn_rec_calc_periods_all
- 'Calculation period ending' must match 'Period End Date'

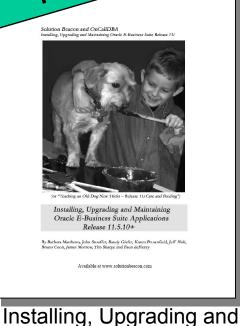






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Questions and Answers

Thank you!

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