



### **Session #2145553311—Top 10 Tips** for Designing and Building Your Hyperion Web Analysis Application

Chris D. Teske, PMP Director, Project Management Percentix, Inc.







#### **Resume of Presenter**

- Over 11 years Hyperion design experience
  - Hyperion Essbase (Hyperion Certified Professional)
  - Hyperion Planning
  - Hyperion Financial Management
  - Hyperion Reports / Hyperion Application Link
  - Hyperion Analyzer / Web Analysis
- Over 13 additional years in program/project management in One Design (OD) and Commercial Off the Shelf (COTS) software deliverables
  - Project Management Institute (Project Management Professional)
  - National Contract Management Association (Certification in Contract Administration)
  - Institute of Management Consultants (Certified Management Consultant)
  - Software Engineering Institute/ CMM: Level 4 (Management)







# Rationalization of Your Executive Dashboard

- Typically an evolution of needs / desires of both financial administrators and executive management
  - Desire to push information "up" the corporate ladder without granular assistance
  - Top to bottom, single version of the truth from a single source repository
  - Simple, so a Big Purple Dinosaur who lacks opposable thumbs can use effectively
  - An executive "Bang for the Bucks" deliverable provided with their tenure (time to market)







#### TIP #1: Create a "Style Guide" for All Objects

 Major categories of Style Guide considerations (typically requires several meetings / chalk talks to evolve the document):











# TIP #2: Design a Template for All Screens

- Where does the source come from (lots of places)?
  - Current company Web site
  - Unique design
  - Comparing a marketing to a financial Web site









#### TIP #3: Deciding on a Navigational Design Approach

• There are three types of navigational design options



 Single Pass (Installation Style Approach using Left / Right arrows – Typical of a Budgeting Style approach as you see in Hyperion Planning)









#### TIP #4: Create a "Home Page" Start Point

• Turn off the Tabs and within User Preferences, General, set up a Report Group / Report to be the Home Page









#### TIP #5: Navigating with the "Open Report" Service Object

| A Better Decisio | on                          |                         |            |              |     |          |          |    |
|------------------|-----------------------------|-------------------------|------------|--------------|-----|----------|----------|----|
| OneW             | orld Reporting System My Wo | orid!> <mark>R</mark> e | eport Card | (Financials) | 6   |          |          |    |
| My World!        | Financials                  | Sa                      | les / Med  | lical Mgm    | t   | Provider | Relation | S  |
| Report Card      | Commercial vs Medicare      | Me                      | dicare / / | Associate    | s   | Oper     | ations   |    |
| Membership       |                             | lan                     | Feb        | Mar          | Apr | Maar     | lun      | hu |

|                  | Construction of the second |                |
|------------------|--|----------------|
| Refresh View!    | Home Page> PCAT: Budget v. Actual  | Total Products |
|                  |  | Customers      |
| のなどのないであるとなっている。 | a an   | EV06           |

| Home Page            | All Offices Total Western Division San Diego Orange County Ontario Roseville Denver Colorado Springs Portland Bellevue   Phoenix Total Eastern Division Chicago New Haven Cherry Hill Philadelphia Providence New York Richmond Atlanta Houston |
|----------------------|---|
| Return To Efficiency | Dallas Tampa Orlando Fort Lauderdale Charlotte Minneapolis Total Non-Branch Western Division Eastern Division Corporate   |
| Time Phased          | Bk Ct   |







#### **TIP #6: Grid Object Data Displays**

• Remember the big purple dinosaur? Mind their vision when defining Grid Object Displays. General Rule: The more Grey the background the less bold the text of the rows / columns:

|             |  | Jan.02                      | Feb.02                | Mar.02                          | Apr.02  | May.02                               | Jun.02                           | Jul.02  | Aug.02   | Sep.02   | Oct.02                          | Nov.02                       | Dec.02 |
|-------------|--|-----------------------------|-----------------------|---------------------------------|---|--------------------------------------|----------------------------------|---|--|--|---------------------------------|------------------------------|--------|
|             | Conv/Conf  | 393                         | 679                   | 860                             | 759   | 1,072                                | 1,003                            | 1,444   | 1,984  | 2,137  | 2,992                           | 2,624                        | 3,075  |
|             | Govt   | 20                          | 49                    | 68                              | 77  | 88                                   | 92                               | 129   | 235  | 274  | 461                             | 364                          | 457    |
| All Offices | Jumbo/NonConf  | 1                           | 12                    | 22                              | 25  | 36                                   | 44                               | 89  | 156  | 206  | 272                             | 208                          | 246    |
|             | Other  | N/A                         | N/A                   | N/A                             | N/A   | 10                                   | 27                               | 44  | 60   | 41   | 35                              | 52                           | 66     |
|             | State of the second sec | Address of the Source South | Manual Article States | Statistics of the second second | and the second se | Transfer to the transfer to the test | Provide the second second second | CONTRACTOR OF ANY | Real Property lies and the second | A REAL PROPERTY AND A REAL | boone as a second second second | And the second second second |        |

| wearcarw         | ranagen         | ient. |     |     |     |     |     |     |     |     |      |     |     |
|------------------|-----------------|-------|-----|-----|-----|-----|-----|-----|-----|-----|------|-----|-----|
| and replacements |                 | Jan   | Feb | Mar | Арг | May | Jun | Jul | Aug | Sep | Oct  | Nov | Dec |
| 0 dmite (000     | Actual          | 47    | 48  | 50  | 48  | 43  | 42  | 48  | 45  |     |      |     |     |
| Aumits/000       | Goal            | 49    | 49  | 49  | 49  | 49  | 49  | 49  | 49  |     |      |     |     |
| Davie (000       | Actual          | 150   | 155 | 171 | 168 | 146 | 134 | 179 | 168 |     |      |     |     |
| Days/000         | a second second | 400   | 407 | 470 | 470 | 470 | 404 | 400 | 470 | 475 | 47.4 | 470 | 400 |

| ( - sterned) | K2 Sports                           | Gross Profit   | 943   | n/a | 490      | 403   | ,<br>Maria and Maria and M | 943   | n/a | 943   | ; |
|--------------|-------------------------------------|----------------|-------|-----|----------|-------|--|-------|-----|-------|---|
|              | CONCERCISION OF                     | Gross Profit % | 17.3% | n/a | 17.2%    | 17.4% | 0.6%   | 17.3% | n/a | 17.3% |   |
|              | Service Stream and a service of the | Net Sales      | 2,127 | n/a | 1,371    | 756   | 0  | 2,127 | n/a | 2,127 |   |
| uning a set  | Disset Forth                        | Oroco Drofit   | /100  | n/a | <u> </u> | 474   | 0  | /100  | nla | /100  |   |









### TIP #7: Graph Objects Data Displays

• Line objects are best used as a comparison of trend (even side by side):









#### TIP #7: Graph Objects Data Displays (continued)

• Bar objects are typically used for both time-phased comparison and stacked / top providers comparisons







#### TIP #7: Graph Objects Data Displays (continued)

• Pie is best used for a single point in time comparison (usually driven by Tab / Drop Down / Radio Button selections)











#### TIP #8: Best Use of the "Drop Down" Object

• Multiple Drop Downs are used to drive a Grid Object:

| NATES AND |          |          |                |         |     |      |           |                 |                   |                |
|---|----------|----------|----------------|---------|-----|------|-----------|-----------------|-------------------|----------------|
| Y-2005 💌 USD 💌                                | Invoiced |          | All Pro        | ject Ty | pes |      |           |                 |                   |                |
|   | January  | February | March          | April   | May | June | July      | August          | September         | Octo           |
| Americas                                      | 14,586.0 |          | 0.0            | 0.0     | 0.0 | 0.0  | 0.0       | 0.0             |                   | and the second |
| ATLANTA (USA)                                 | 967.6    | 0.0      | 0.0            | 0.0     | 0.0 | 0.0  | 0.0       | 0.0             | 0.0               |                |
| BOSTON (USA)                                  | 666.1    | 0.0      | 0.0            | 0.0     | 0.0 | 0.0  | 0.0       | 0.0             | 0.0               |                |
| CHICAGO (USA)                                 | 2,398.8  | 0.0      | 0.0            | 0.0     | 0.0 | 0.0  | 0.0       | 0.0             | 0.0               |                |
| CLEVELAUD /IICA)                              | 1 200 C  | 0.0      | COLOR DE COLOR |         | 0.0 |      | www.codob | Constant of the | The Distance of D | and the second |







#### TIP #8: Best Use of the "Drop Down" Object (continued)

• Multiple Drop Downs are used to drive a Grid Object (but the selections are placed as column headers)

| Refresh View!                     | Page>PC     | AT: Trend        | s           |            |          |            |            | Total Products |     |     |           |                       |     |                |  |  |  |  |  |
|-----------------------------------|-------------|------------------|-------------|------------|----------|------------|------------|----------------|-----|-----|-----------|-----------------------|-----|----------------|--|--|--|--|--|
| and the Training                  |             |                  |             |            |          |            |            |                |     |     | Customers |                       |     |                |  |  |  |  |  |
|                                   |             |                  |             |            |          |            |            |                |     |     |           | FY06 Trend By Month 🔹 |     |                |  |  |  |  |  |
|                                   |             |                  |             |            |          | FY0        | 6<br>ducts |                |     |     |           |                       |     |                |  |  |  |  |  |
| 요즘 눈가 물다                          | Sec. 24     | e el competition |             |            | (Herene) | Total Cust | omers      |                | 1   | -   |           |                       |     |                |  |  |  |  |  |
|                                   | Apr         | May              | Jun         | Jul        | Aug      | Sep        | Oct        |                | Nov | Dec | Jan       | Feb                   | Mar | Trend By Month |  |  |  |  |  |
| Net Equivalent Units              | 112,180,914 | 109,102,436      | 134,837,589 | 97,347,164 | 0        | 0          | 1000       | 0              | 0   | 0   |           | 1                     | ) ( | 453,468,103    |  |  |  |  |  |
| Invoice Price Per Equivalent Unit | 0           | 0                | 0           | 0          | 0        | 0          |            | 0              | 0   | l O | (         | . (                   | ) ( | ) 0            |  |  |  |  |  |







#### TIP #8: Best Use of the "Drop Down" Object (continued)

• Single Drop Downs are used to drive multiple Grid Objects

|       |                   | D               |   | PLI- T-       |                       | a de sete  |                          |            | nii - The Anis Constitution | energia da serie serie  |     |
|-------|-------------------|-----------------|---|---------------|-----------------------|------------|--------------------------|------------|-----------------------------|-------------------------|-----|
| Sul   | Custome           | rs Produ        | CTS   | Sub-10        |                       |            |                          |            |                             |                         |     |
|       |                   | MTD:            | MTD:  | Ship-Ta       |                       |            |                          |            |                             |                         |     |
|       |                   | ACT             | PLAN  | North America |                       | -<br>Freed |                          |            |                             |                         |     |
|       | Net Sales         | 6,700           |   | 4.211         |                       |            |                          |            |                             |                         |     |
| ducts | Gross Profit      | 2,585           |   | UJA           |                       |            |                          |            |                             |                         |     |
|       | Gross Profit %    | 38.6%           |   | Southeast     |                       |            |                          |            |                             |                         |     |
|       | Net Sales         | n/a             | (History)   | #lahama(#l)   |                       |            |                          | S GREAK BE | and the second              |                         |     |
| ducts | Gross Profit      | n/a             |   |               | Second Second         |            |                          |            |                             |                         |     |
|       | Gross Profit %    | n/a             |   | Arkansas(All  | J                     |            |                          |            | Sec. 10                     | a second a log resident |     |
|       | Net Sales         | n/a             |   | Florida(FL)   |                       |            |                          |            |                             |                         |     |
| ducts | Gross Profit      | n/a             | and and the second s | Georgia(GA)   |                       |            |                          |            |                             |                         |     |
|       | Gross Profit %    | n/a             |   | ocal gla(UA)  | ales a <u>con</u> sta | SUD-       |                          |            | La serie de la consta       |                         |     |
|       |                   | •               |   |               |                       |            |                          |            |                             |                         |     |
|       |                   | To              | p Custo   | mers:         |                       |            |                          | Top Pro    | ducts:                      |                         |     |
|       |                   | Sector Sector   | 5500  | MTD:          | MTD:                  |            | NGC NOR SEA              | MTD:       | MTD:                        | QTD:                    |     |
|       |                   |                 |   | ACT           | PY                    |            | and the second states of | ACT        | PY                          | ACT                     |     |
| VVA   | L-MART STORES IN  | C.(1034815)(10) | 34815)  | 4,711         | 3,224                 |            | VL MR-Marker             | 1,809      | 238                         | 1,809                   |     |
| K-N   | MART CORP.(101711 | 9)(1017119)     | States -  | 373           | n/a                   | 85         | BE PB-Paintballs         | 1,546      | 1,391                       | 1,546                   | 333 |
| SDO   | ORTSMAN DISTRIBUT | LORS DB(10300   | 743(4030  | 197           | 90                    |            | BE MR Marker             | 1 102      | 899                         | 1 102                   |     |







#### TIP #8: Best Use of the "Drop Down" Object (continued)

• Multiple Drop Downs are used to drive Grid / Graph Objects

| 4Q04-AC                              | ✓ Units                                 | in an an an 🗸  | Act     |
|--------------------------------------|---|--|---------|
| Products                             | Americas                                | Asia   | E       |
| CBCT & VSET                          |   | and the second | etter 🖂 |
| CBCT                                 | 837                                     | 105  |         |
| VCR PLUS+ GOLD                       |   |  | 1.000   |
| VCR PLUS+ SILVER                     | (1)                                     |  |         |
| Forecast VCRP                        |   | ing and the second   |         |
| NONE VCRP                            | 64,862                                  | 337,581  |         |
| VCR Plus                             | 65,698                                  | 337,686  |         |
| G-GUIDE                              |   | 103,355  |         |
| GUIDE PLUS+ GOLD                     |   |  |         |
| GUIDE PLUS+                          | 559                                     | 657  |         |
| PCIPG                                |   | terre and the action   |         |
| TVGOS                                | 2,059                                   |  |         |
| WEB TV                               | histologica contectual formation in the |  |         |
| Forecast IPG                         |   |  |         |
| NONE IPG                             | 54,162                                  | 125,572  |         |
| IPG Guide                            | 56,780                                  | 229,584  |         |
| NONE DSS                             |   | 12,262   |         |
| Forecast DSS                         |   |  |         |
| DSS                                  |   | 12,262   |         |
| Products                             | 122,478                                 | 579,532  |         |
| Units                                |   |  |         |
| VCR Plus<br>IPG Guide<br>DSS 761,244 |   |  | )       |





#### TIP #9: Best Use of the "Radio Button" Object

• Radio Buttons define column details within the Grid Objects

| Gross Sales | Top Customers:                              |       |       |  | Top Products:    |       |       |       |     |  |  |
|-------------|---|-------|-------|--|------------------|-------|-------|-------|-----|--|--|
|             |   | MTD:  | MTD:  |  |                  | MTD;  | MTD:  | QTD:  |     |  |  |
| ) Discounts |   | ACT   | РҮ    |  |                  | ACT   | Рү    | ACT   |     |  |  |
| Returns     | WAL-MART STORES INC.(1034815)(1034815)      | 4,711 | 3,224 |  | VL MR-Marker     | 1,809 | 238   | 1,809 |     |  |  |
|             | K-MART CORP (1017119)(1017119)              | 373   | n/a   |  | BE PB-Paintballs | 1,546 | 1,391 | 1,546 | 100 |  |  |
| ) Net Sales | SPORTSMAN DISTRIBUTORS DB(1030071)(1030071) | 197   | 90    |  | BE MR-Marker     | 1,102 | 899   | 1,102 |     |  |  |
|             | NATIONAL PAINTBALL SUPPLY(1021065)(1021065) | 162   | 81    | Since and the second se | JT MA-Masks      | 681   | 652   | 681   |     |  |  |







#### TIP #10: "Print Page" Versus "Print" Service Object

• Print Page literally prints the page currently viewed by the user



 Print Object (Service Object Selection) will print the Highlighted (Grid or Graph)

|                                   |             |               |           |               |             | FY06           |  |          |               | -<br>Alfred State |           |
|-----------------------------------|-------------|---------------|-----------|---------------|-------------|----------------|--|----------|---------------|-------------------|-----------|
|                                   |             |               |           |               |             | Total Products | i en | eren ere |               |                   |           |
|                                   | 1.00        |               |           |               |             | Customers      |  |          |               |                   |           |
|                                   | MTD Actual  | MTD Plan      | MTD Plan% | MTD PY        | QTD Actual  | QTD Plan       | QTD Plan%                                | QTD PY   | YTD Actual    | YTD Plan          | YTD Plan% |
| Net Equivalent Units              | 453,468,103 | 1,489,174,394 | (69.5)%   | 1,263,253,268 | 981,626,695 | 2,941,356,336  | (66.6)%                                  | 0        | 4,770,798,130 | 9,227,072,091     | (48.3)%   |
| Invoice Price Per Equivalent Unit | 0           | 1,049         | (100.0)%  | 0             | 0           | 2,067          | (100.0)%                                 | 0        | 0             | 2,807             | (100.0)%  |
| Net ASP                           | 0.2536      | 0.2720        | 1.0%      | 0.2709        | 0.2528      | 0.2709         | 1.0%                                     | 0.0000   | 0.2534        | 0.2680            | 1.15      |







### **Thank You! and Questions?**

