





Recognizing and Overcoming Assumption-Based Leadership

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Agenda

- Introduction
- Understanding Assumption-Based Leadership
- Recognizing Assumption-Based Leadership
- Overcoming Assumption-Based Leadership









About Solbourne

- National Consulting Firm Headquartered in Boulder, CO
- Over 130 Employees
- Oracle Family of Applications Focused Since 1994
 - Fusion Middleware Technology
 - E-Business Suite
 - PeopleSoft Enterprise
 - Education and Change Management
- Oracle Certified Advantage Partner Highest Level
- Over 260 Oracle Applications Projects Commercial and Public Sector











Understanding Assumption-Based Leadership

- Why it Exists
- Characteristics
- Examples
- **Impacts**







Recognizing Assumption-Based Leadership

- Interviews and Surveys
- Observation and Listening
- Incentives and Expectations
- Analysis of Resource Allocation









Overcoming Assumption-Based Leadership

- Analysis
- Communication
- Planning







Questions & Answers









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