

Productive Day ONE



Stuart Dunsmore Sr. Director UPK & Tutor Applications Development





Productive Day ONE

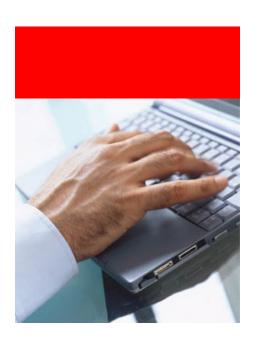
Improve User Productivity at Go-Live with

Tutor & UPK: Oracle's End User Documentation & Productivity Tools

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.



- Why Implement?
- User Documentation
- Tools
- Model Content
- Proven Method
- Day ONE Productivity



Applications Implementation Objectives

Automate Key Processes

Implementing New Functionality

Improve Flexibility

Improve Response Time

Gain Competitive Edge

Improve Management Reporting

Optimize Business Performance

• Increase Productivity



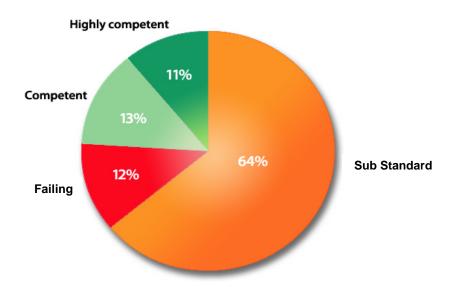
Key Employee Question:

"How do I do my job using these new Applications?"

Importance of Training Users

Gartner Studies

Survey of 437 companies 76% of users substandard



Reduce Support Cost

Trained users require 3 to 6 times less support

Increased Productivity

Trained users are 5 times more productive

User Documentation

Describes what employees need to know to achieve expected results

Effective User Documentation:

- Is easy to create and maintain
- Has a standard format across the organization
- Reflects the approved model: current or future state
- Is distributed to all affected employees
- Is easy to consume
- Meets Audit compliance requirements

Oracle's User Documentation Solution

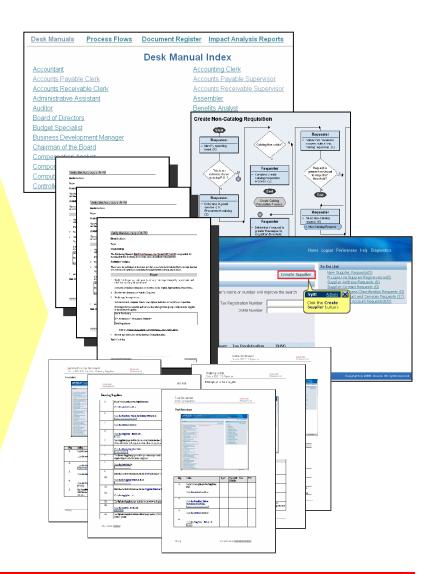
Oracle Tutor and UPK

Software Tools

Model Content

Customized
Documentation
For Your
Organization

Proven Method



Software Tools

Tutor

- Flows and Procedures defining where Applications support the business process
- Role based Desk Manuals with procedures linked to UPK transaction simulations
 People to People

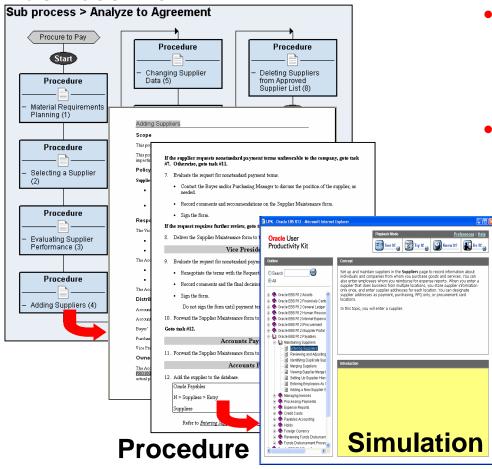
User Productivity Kit

- Online and paper based system documentation
- Pre & post go live applications training
- In-application performance support

People to System

Model Content Oracle's Process Documentation Hierarchy

Business Flow



Procedure & Simulation Starter Kits

- Hundreds of baseline flows and procedures
 - E-Business Suite
 - Generic for any application
- Hundreds of baseline simulations
 - E-Business Suite
 - PeopleSoft Enterprise
 - JD Edwards EnterpriseOne

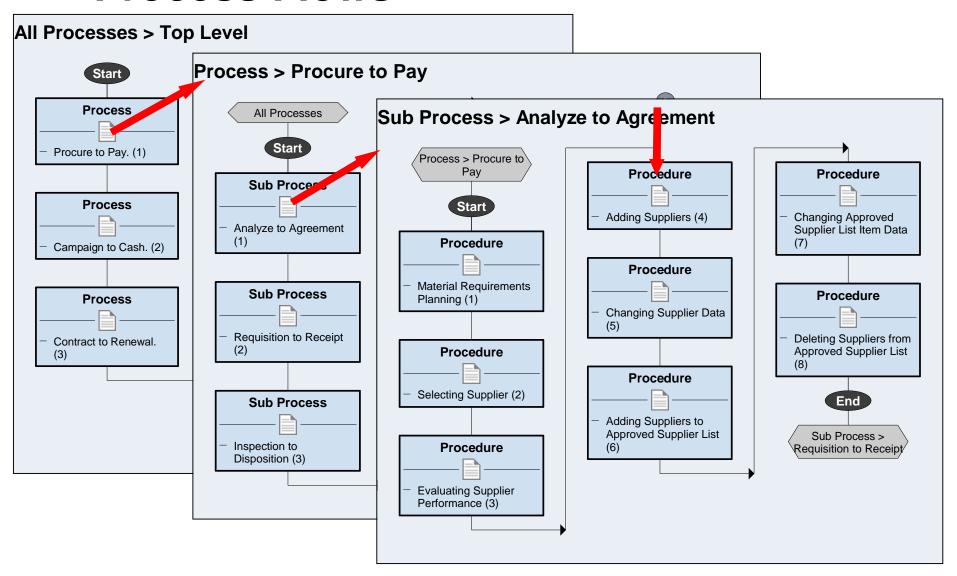
Multiple Functional Areas

- Financials
- Procurement
- HR
- Order Management
- Inventory
- Manufacturing
- Project Management

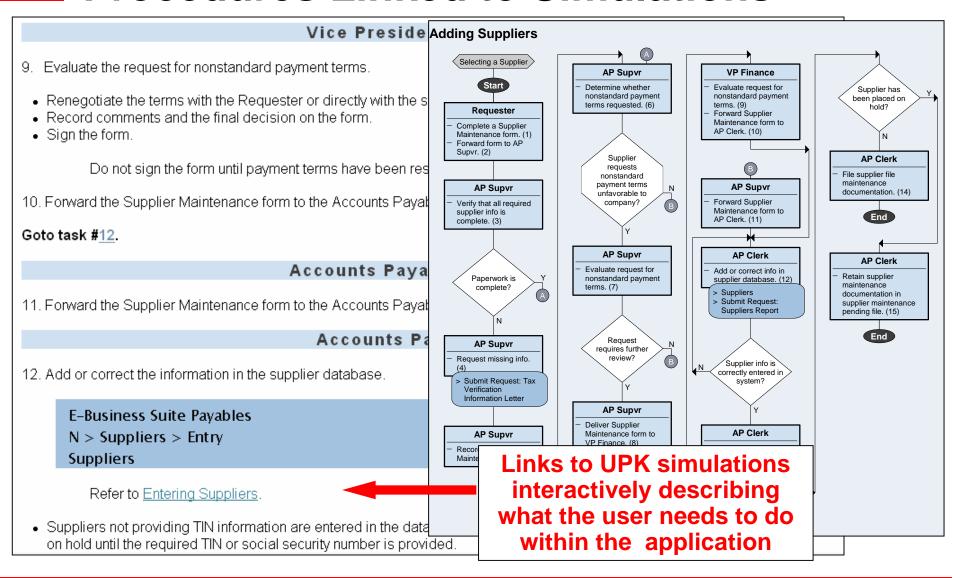
Many Ways to Access Content



Process Flows

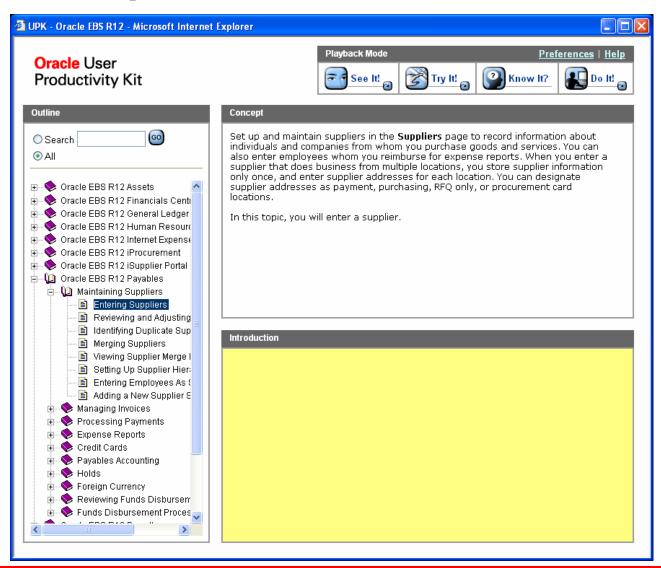


Procedures Linked to Simulations



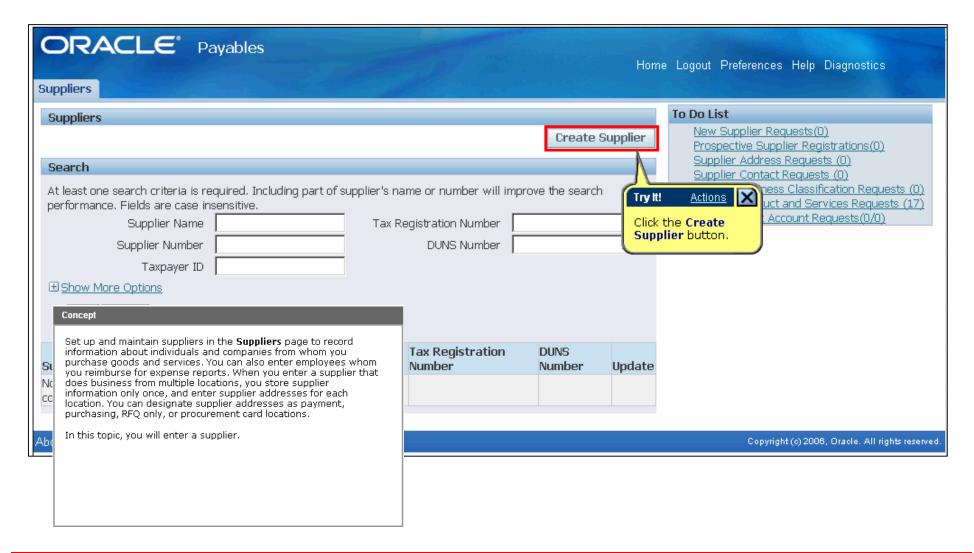
UPK Playback Options

See It
Try It
Know It
Do It





UPK Try IT Mode

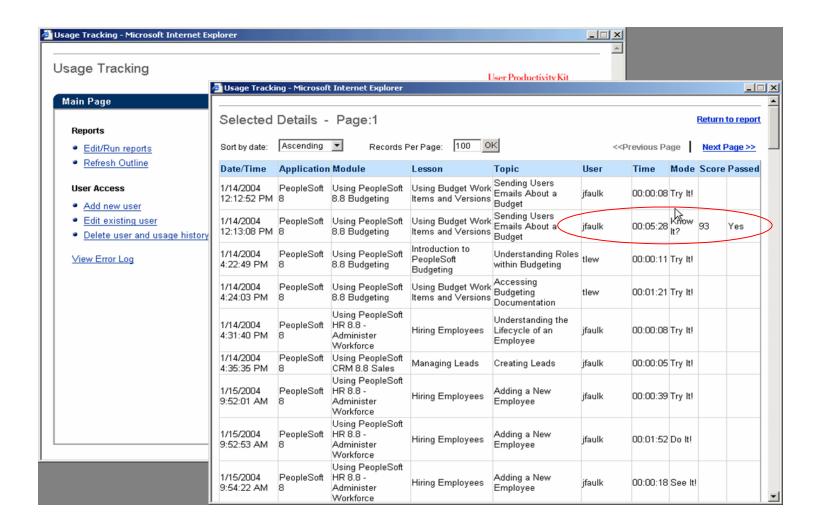


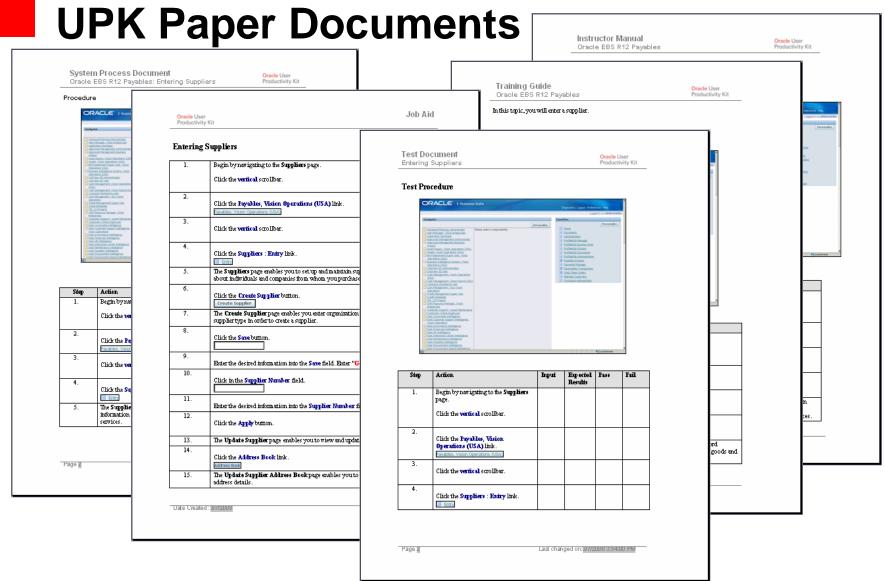


UPK Do IT Mode

ORACLE*	Payables		Home Logou	Sits on top of live applicated the Preferences Diagnos	ion
Suppliers > Create Supplier * Indicates required field			you e suppl	reate Supplier page on Inter organization nam ier number, supplier ty	e,
* Organization Name	Supplier Ty	pe Standard supplier Country of Origin	order	to create a supplier.	4
Alias Name Pronunciation		Tax Registration Number Taxpayer ID	0	RACLE	Payab
D-U-N-S Number URL	Must include: http://		Crea	liers > te Supplier	
Context Value	~		* Inc	licates required field	
		Home Logout Preferences Diagnos	stics	* Organization Name Alias	
About this Page Privacy St	atement			Name Pronunciation D-U-N-S Number	red.
				URL	Must include

UPK Usage Tracking





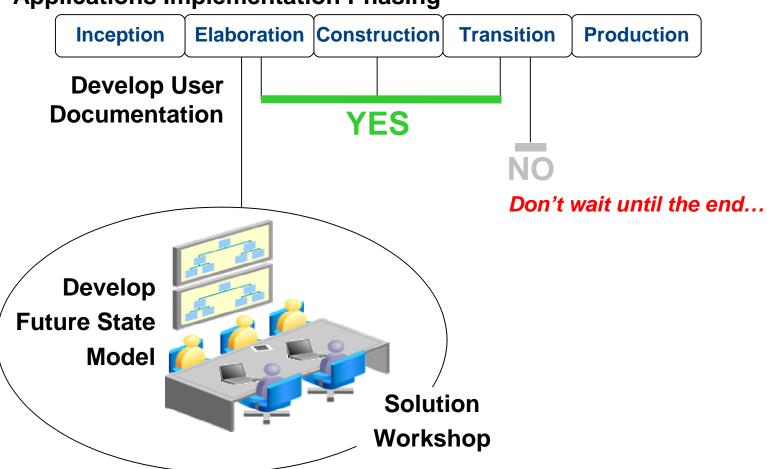
5 document types from a single source

Proven Method



Oracle Unified Method

Applications Implementation Phasing



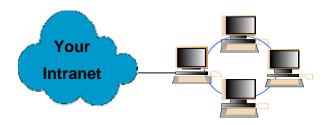
Deployment Options

UPK & Tutor Support:

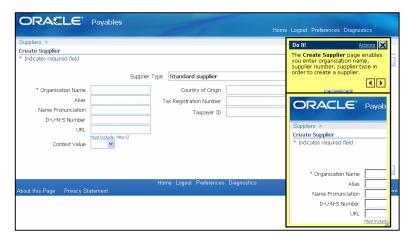
Instructor Led Training



Web Based Training



Production Support



Benefits of Documentation

Manage Change

- Provide users and managers confidence in job execution
- Effectively train new hires or new users
- Roadmap for continuous improvement

Minimize Risk

- Users run applications as designed
- Key organizational information is documented



Address Compliance

- Fulfill compliance requirements
- Deploy standards
- Reduce audit costs

Increase Productivity

Users reach productive levels faster

Productive Day ONE

Right Tools – UPK & Tutor Right Content – Baseline documents & simulations Right Approach

- Develop Solution in Solution Workshop (CRP 1)
- Document Solution in Solution Workshop (CRP 2&3)
- Deploy Documentation
- Train End Users
- Test End Users

Together, UPK & Tutor provide a complete documentation solution addressing the employees main question at go-live:

How do I do my job using these new Applications?



Berlin Packaging, Inc Steven Canter Chief Information Officer

"Compared to our previous methods, Oracle User Productivity Kit has helped us reduce the costs of creating and delivering IT systems training by more than 75%. And with Tutor, we anticipate even better ROI"

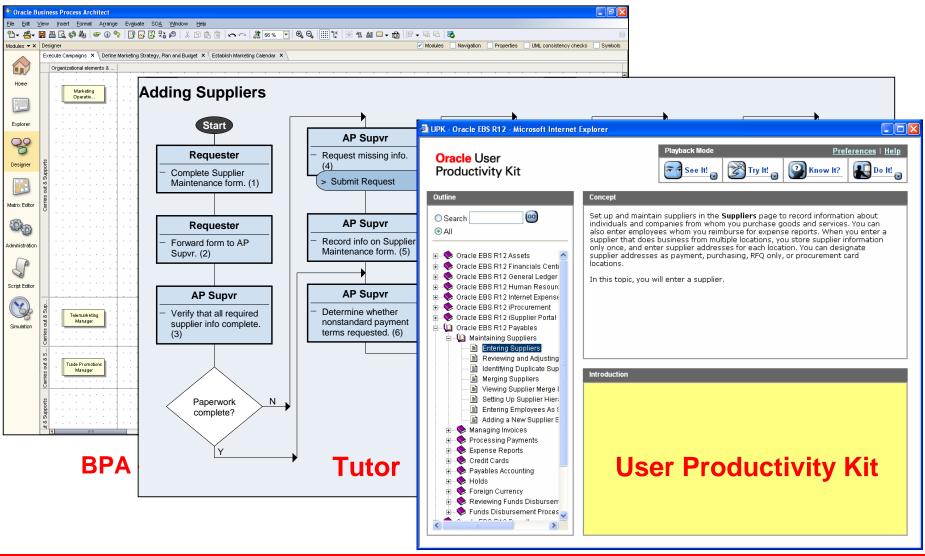


AAI Corporation
Jim Glowacki
Director of Operations
&
Jennifer Donnelly
Sr. Continuous Improvement
Specialist

"Since we moved to using Tutor we're writing procedures 75% faster due to standard formatting and the simple, Word based, software tools. With Tutor's text and graphical flowchart, it's easier for employees to quickly understand AAI's business practices."

"Now, UPK is adding an additional dimension, an interactive on-demand applications training solution linked to our business procedures."

The Future of Documentation at Oracle



User Productivity Kit

Oracle's Tutor and UPK

People to People & People to System

Providing Depth and Breadth

- · business process flow
- user documentation
- training

Productive Day ONE