

Project Management Strategies to Ensure a Successful Global Implementation

AGENDA

- Project Types – Beyond Domestic
- Global Project Challenges
- The Foundation of Global Projects
- Scope Management
- Conference Room Pilots
- Time Management
- Global PM Tools

Project Types

- **Multi-National**
 - Local Customizations
 - Limited Integration
- **International**
 - Global Customizations
 - Extensive Integration
- **Global**
 - One Customized Footprint
 - Full System Integration

Project Challenges

- Geographical
- Time Zones
- Cultural
- Regulative
- Languages
- System Maintenance

Project Foundation

- Global Teams
 - Lead / Local
 - Regional
- Global Communication
- Collaborative Approach
 - Guiding Principles
 - Approach Matrix
- Collaborative Team

Global Project Teams

- Regional Project Teams
 - Team Lead
 - Business Owners
 - Local Consulting Expertise
- Global Team
 - Project Leads
 - Global Business Owner
 - Global Consulting Expertise

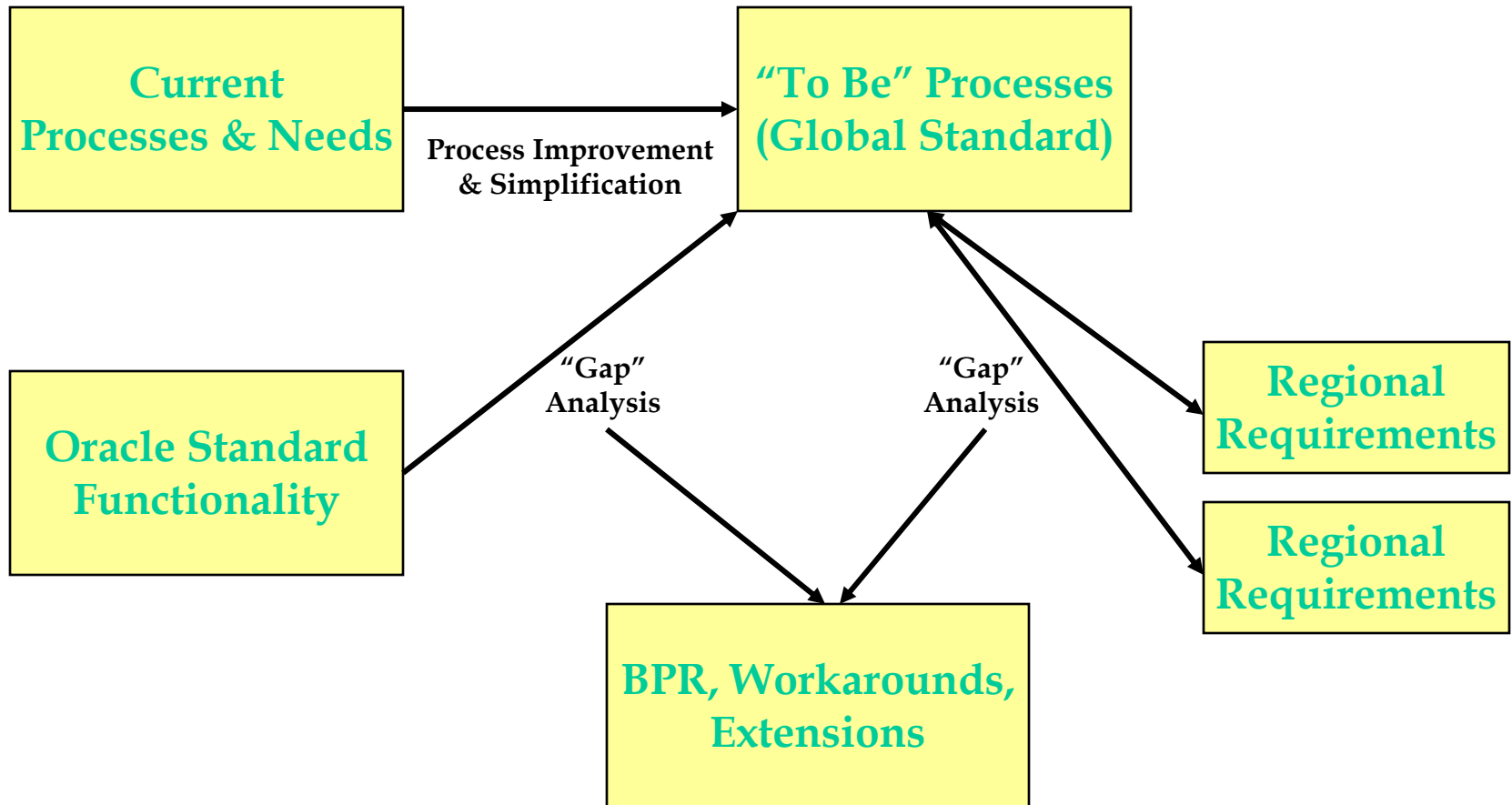
Global Communication

- Weekly Project Team Meetings
 - Global
 - Regional
 - Global Team Lead
- Weekly Steering Committee Meetings
 - Executive Management
 - Brief – TTP (To The Point)
- Extended Project Team Meetings
- Status Reporting

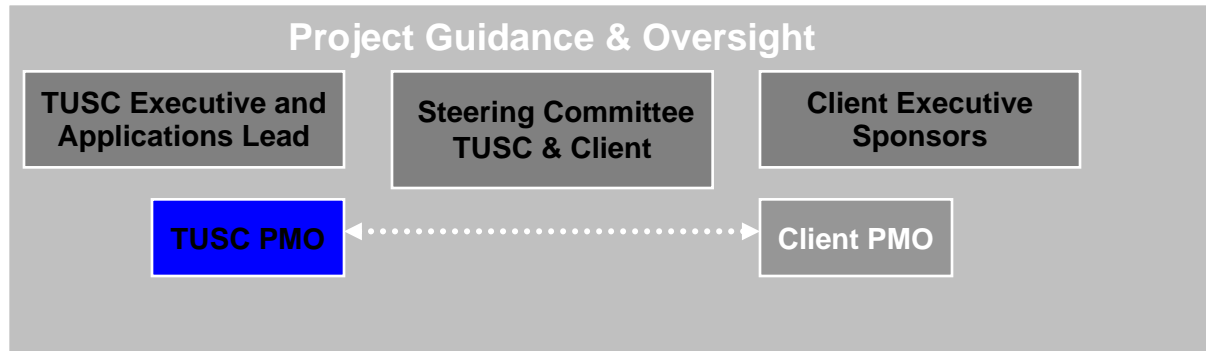
Collaborative Approach

- Guiding Principles
 - Establish Global Standard
 - Adhere to Global Standard except where statutory requirements dictate exception
 - Simplify/improve processes wherever possible
 - Utilize Oracle standard functionality
 - Global Team with Regional Focus
 - Incorporate advanced Oracle functionality wherever possible

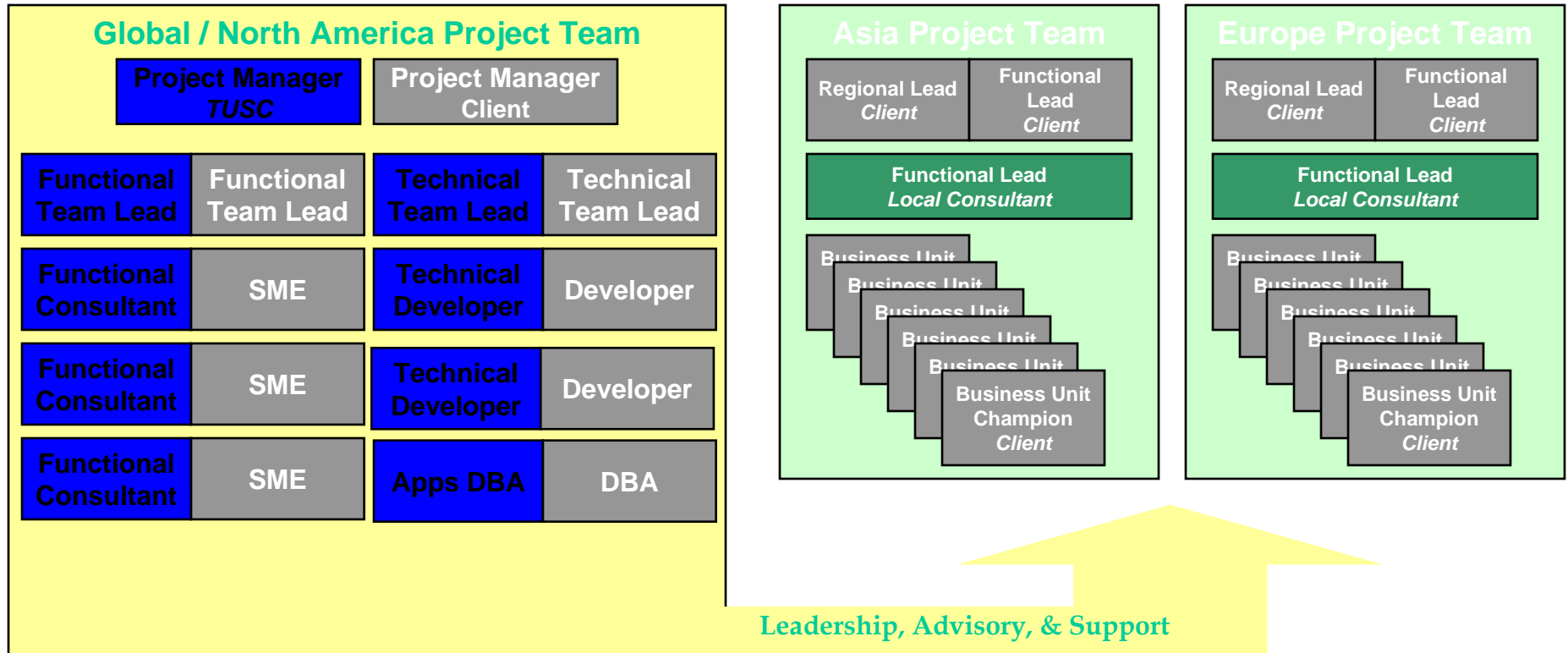
Collaborative Approach



Collaborative Team



Collaborative Team



Scope Management

- Proposed Change
- Scope Impact
- Business Case/Cost Justification
- Resolution/Action Plan
- Cost Estimate – Possible Travel and Expenses

Global CRPs

- **CRP Scripts**
 - Scripts should be based on the global business processes and account for localizations
- **CRP Data**
 - Data used in the CRP should represent the business' processes and procedures
- **CRP Issues**
 - Document issues & decisions
 - Distribute Globally / Wherever uncovered
- **CRP Instance**
 - Locked Down
 - Used for All Regions

Time Management

- Project Manager Owns the Plan
- Holidays and Vacations
- Time Zones
- Work Day
- Instance Availability & System Downtime

Global PM Tools

- Project Contact List
- Resource Schedule
- Instance Matrix

Global Contact List

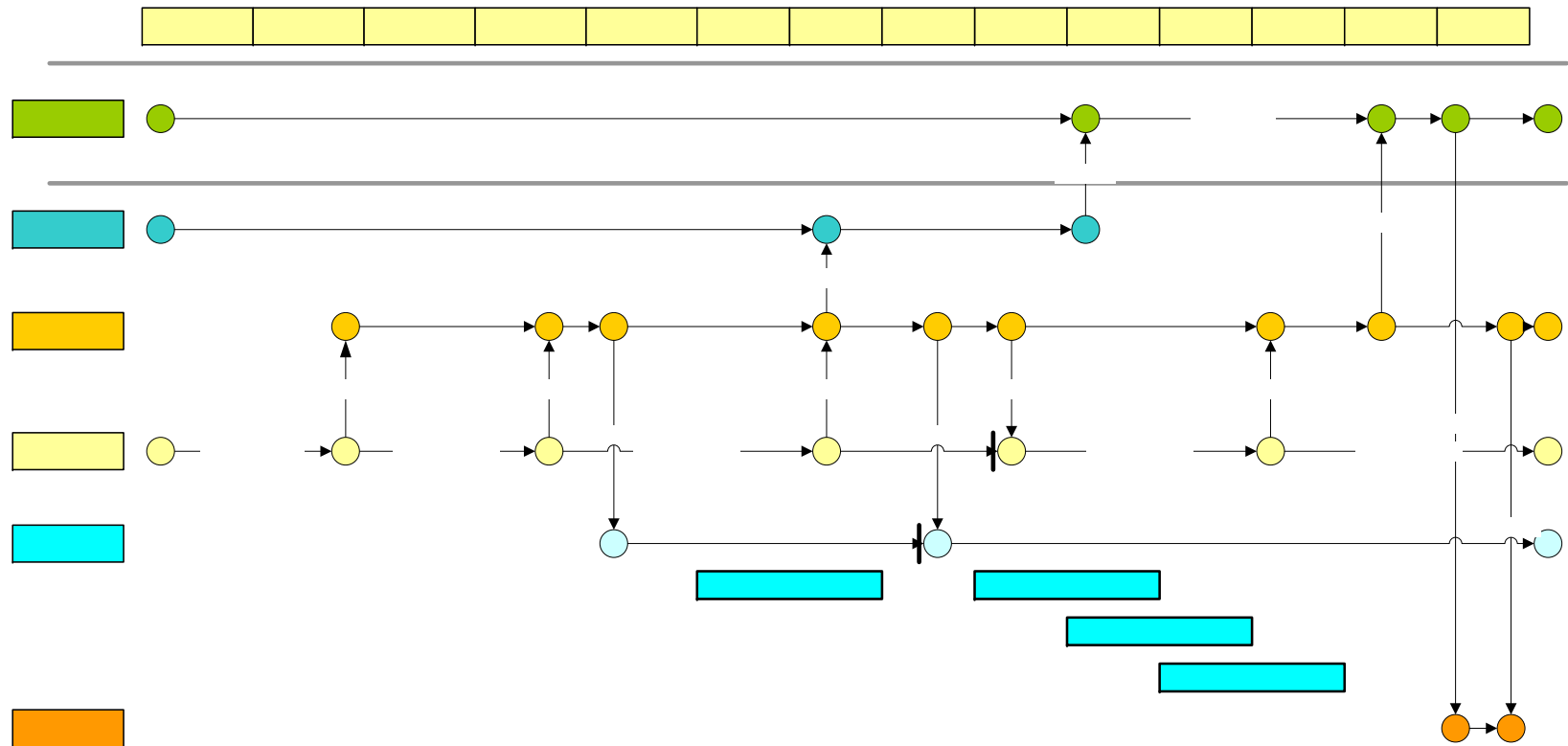
CONTACT LIST

	Office Phone Extension	Physical Location	Mobile Phone	Home Phone
TUSC				
Mike	264	Chicago	630-960-2909	312-###-####
Jan	234	Chicago	630-960-2909	
John	890	Chicago	630-960-2909	
Paul	455	Denver		
Rick	427	Denver		
Sergio	307	San Francisco		
Client NA Team				
Brian	396	Chicago	630-960-2909	312-###-####
Bob	402	Chicago	630-960-2909	312-###-####
Laura	350	Denver	630-960-2909	
Nicole	302	San Francisco	630-960-2909	
Sarah	283	San Francisco	630-960-2909	
Client Europe Team				
Ryan	+49 - (0) 61 02 - 369 - 341	Germany		
Tom		Germany	+41 38 162 05 27	
Client Asia Team				
Eva	(852) 2276-3693	Hong Kong	(852) 2276-3693	
Raymond	(852) 2276-3693	Hong Kong		
Carol	(852) 2276-3693	China	(852) 2276-3693	
Client Mexico Team				
Salvador	011-52-44-5500-6500	Mexico	011-52-44-5500-6500	
Martin		Mexico		

Global Resource Schedule

Operations Schedule	Mon	Tues	Wed	Thurs	Fri	Sat	Sun	Mon	Tues	Wed	Thurs	Fri	Sat	Sun	Mon	Tues	Wed	Thurs	Fri	Sat	Sun	Mon	Tues	Wed	Thurs	Fri		
	4/10	4/11	4/12	4/13	4/14	4/15	4/16	4/17	4/18	4/19	4/20	4/21	4/22	4/23	4/24	4/25	4/26	4/27	4/28	4/29	4/30	5/1	5/2	5/3	5/4	5/5		
Brad Northbrook								CRP I - North America																				
Tom Germany					HOLIDAY			HOLIDAY	Vaca													HOLIDAY						
Laura Northbrook		Home - AM						CRP I - North America																				
Mike Northbrook								CRP I - North America																				
Eva Hong Kong																												
Paul San Francisco								CRP I - North America																				
Arthur Las Vegas								CRP I - North America																				
Jan Northbrook															Vaca	Vaca	Vaca	Vaca	Vaca									
Brian Northbrook								CRP I - North America												Vaca	Vaca			Vac			Remote in AM, Out in	Out

Global Instance Management



Summary

- Focus on Team Approach
- Communication
- Time Management
- Simplify Wherever Possible
- Standardize Methodologies